

**Democratic Services**

Guildhall, High Street, Bath BA1 5AW  
Telephone: (01225) 477000 *main switchboard*  
Direct Lines - Tel: 01225 395090  
Web-site - <http://www.bathnes.gov.uk>

Date: 13 November 2014  
E-mail: [Democratic\\_Services@bathnes.gov.uk](mailto:Democratic_Services@bathnes.gov.uk)

**To: All Members of the Avon Pension Fund Committee - Investment Panel**

Councillor Charles Gerrish (Chair), Councillor Patrick Anketell-Jones, Ann Berresford,  
Councillor Mary Blatchford, Roger Broughton and Councillor Ian Gilchrist

Chief Executive and other appropriate officers  
Press and Public

Dear Member

**Avon Pension Fund Committee - Investment Panel: Friday, 21st November, 2014**

You are invited to attend a meeting of the **Avon Pension Fund Committee - Investment Panel**, to be held on **Friday, 21st November, 2014 at 1.30 pm** in the **Kaposvar Room - Guildhall, Bath**.

A private workshop will be held after the meeting from 2.30-4.30 pm.

The agenda is set out overleaf.

Yours sincerely



Sean O'Neill  
for Chief Executive

**If you need to access this agenda or any of the supporting reports in an alternative accessible format please contact Democratic Services or the relevant report author whose details are listed at the end of each report.**

*This Agenda and all accompanying reports are printed on recycled paper*

## NOTES:

- 1. Inspection of Papers:** Any person wishing to inspect minutes, reports, or a list of the background papers relating to any item on this Agenda should contact Sean O'Neill who is available by telephoning Bath 01225 395090 or by calling at the Guildhall Bath (during normal office hours).
- 2. Public Speaking at Meetings:** The Council has a scheme to encourage the public to make their views known at meetings. They may make a statement relevant to what the meeting has power to do. They may also present a petition or a deputation on behalf of a group. Advance notice is required not less than two full working days before the meeting (this means that for meetings held on Wednesdays notice must be received in Democratic Services by 4.30pm the previous Friday)

The public may also ask a question to which a written answer will be given. Questions must be submitted in writing to Democratic Services at least two full working days in advance of the meeting (this means that for meetings held on Wednesdays, notice must be received in Democratic Services by 4.30pm the previous Friday). If an answer cannot be prepared in time for the meeting it will be sent out within five days afterwards. Further details of the scheme can be obtained by contacting Sean O'Neill as above.

### 3. Recording at Meetings:-

The Openness of Local Government Bodies Regulations 2014 now allows filming and recording by anyone attending a meeting. This is not within the Council's control.

Some of our meetings are webcast. At the start of the meeting, the Chair will confirm if all or part of the meeting is to be filmed. If you would prefer not to be filmed for the webcast, please make yourself known to the camera operators.

To comply with the Data Protection Act 1998, we require the consent of parents or guardians before filming children or young people. For more information, please speak to the camera operator

The Council will broadcast the images and sound live via the internet [www.bathnes.gov.uk/webcast](http://www.bathnes.gov.uk/webcast) An archived recording of the proceedings will also be available for viewing after the meeting. The Council may also use the images/sound recordings on its social media site or share with other organisations, such as broadcasters.

- 4. Details of Decisions taken at this meeting** can be found in the minutes which will be published as soon as possible after the meeting, and also circulated with the agenda for the next meeting. In the meantime details can be obtained by contacting Sean O'Neill as above.

Appendices to reports are available for inspection as follows:-

**Public Access points** - Reception: Civic Centre - Keynsham, Guildhall - Bath, Hollies - Midsomer Norton, and Bath Central, Keynsham and Midsomer Norton public libraries.

**For Councillors and Officers** papers may be inspected via Political Group Research Assistants and Group Rooms/Members' Rooms.

- 5. Attendance Register:** Members should sign the Register which will be circulated at the meeting.

6. THE APPENDED SUPPORTING DOCUMENTS ARE IDENTIFIED BY AGENDA ITEM NUMBER.

**7. Emergency Evacuation Procedure**

When the continuous alarm sounds, you must evacuate the building by one of the designated exits and proceed to the named assembly point. The designated exits are sign-posted.

Arrangements are in place for the safe evacuation of disabled people.

**Avon Pension Fund Committee - Investment Panel - Friday, 21st November, 2014**

**at 1.30 pm in the Kaposvar Room - Guildhall, Bath**

**A G E N D A**

1. EMERGENCY EVACUATION PROCEDURE

The Chair will draw attention to the emergency evacuation procedure as set out under Note 9.

2. DECLARATIONS OF INTEREST

At this point in the meeting declarations of interest are received from Members in any of the agenda items under consideration at the meeting. Members are asked to complete the green interest forms circulated to groups in their pre-meetings (which will be announced at the Council Meeting) to indicate:

(a) The agenda item number in which they have an interest to declare.

(b) The nature of their interest.

(c) Whether their interest is a **disclosable pecuniary interest** or an **other interest**, (as defined in Part 2, A and B of the Code of Conduct and Rules for Registration of Interests)

Any Member who needs to clarify any matters relating to the declaration of interests is recommended to seek advice from the Council's Monitoring Officer or a member of his staff before the meeting to expedite dealing with the item during the meeting.

3. APOLOGIES FOR ABSENCE AND SUBSTITUTIONS

To receive any declarations from Members of the Committee and Officers of personal/prejudicial interests in respect of matters for consideration at this meeting, together with their statements on the nature of any such interest declared.

4. TO ANNOUNCE ANY URGENT BUSINESS AGREED BY THE CHAIR

5. ITEMS FROM THE PUBLIC - TO RECEIVE DEPUTATIONS, STATEMENTS, PETITIONS OR QUESTIONS

6. ITEMS FROM COUNCILLORS AND CO-OPTED AND ADDED MEMBERS

To deal with any petitions or questions from Councillors and, where appropriate, co-opted and added members.

7. MINUTES: 3 SEPTEMBER 2014 (Pages 7 - 20)

8. REVIEW OF INVESTMENT PERFORMANCE FOR PERIODS ENDING

30 SEPTEMBER 2014 (Pages 21 - 84)

9. WORKPLANS (Pages 85 - 88)

The Committee Administrator for this meeting is Sean O'Neill who can be contacted on 01225 395090.

## **Protocol for Decision-making**

### **Guidance for Members when making decisions**

When making decisions, the Cabinet/Committee must ensure it has regard only to relevant considerations and disregards those that are not material.

The Cabinet/Committee must ensure that it bears in mind the following legal duties when making its decisions:

- Equalities considerations
- Risk Management considerations
- Crime and Disorder considerations
- Sustainability considerations
- Natural Environment considerations
- Planning Act 2008 considerations
- Human Rights Act 1998 considerations
- Children Act 2004 considerations
- Public Health & Inequalities considerations

Whilst it is the responsibility of the report author and the Council's Monitoring Officer and Chief Financial Officer to assess the applicability of the legal requirements, decision makers should ensure they are satisfied that the information presented to them is consistent with and takes due regard of them.

This page is intentionally left blank

**AVON PENSION FUND COMMITTEE - INVESTMENT PANEL**

**Minutes of the Meeting held**

Wednesday, 3rd September, 2014, 10.30 am

**Members:** Councillor Charles Gerrish (Chair), Councillor Patrick Anketell-Jones, Ann Berresford, Councillor Mary Blatchford, Roger Broughton and Councillor Ian Gilchrist

**Advisors:** Tony Earnshaw (Independent Advisor), Jignesh Sheth (JLT Benefit Solutions) and Guy Hopgood (JLT)

**Also in attendance:** Tony Bartlett (Head of Business, Finance and Pensions), Liz Woodyard (Investments Manager), Matt Betts (Assistant Investments Manager) and Matthew Clapton (Investments Officer)

**11 EMERGENCY EVACUATION PROCEDURE**

The Democratic Services Officer read out the procedure.

**12 DECLARATIONS OF INTEREST**

There were none.

**13 APOLOGIES FOR ABSENCE AND SUBSTITUTIONS**

There were none.

**14 TO ANNOUNCE ANY URGENT BUSINESS AGREED BY THE CHAIR**

There was none.

**15 ITEMS FROM THE PUBLIC - TO RECEIVE DEPUTATIONS, STATEMENTS, PETITIONS OR QUESTIONS**

There were none.

**16 ITEMS FROM COUNCILLORS AND CO-OPTED AND ADDED MEMBERS**

There were none.

**17 MINUTES: 4TH JUNE 2014**

The public and exempt minutes of the meeting of the 4<sup>th</sup> June 2014 were approved as a correct record and signed by the Chair.

**18 REVIEW OF INVESTMENT PERFORMANCE FOR PERIODS ENDING 30 JUNE 2014**

The Assistant Investment Manager summarised the headline information in the report. The Fund's assets had increased by 2.4% in the quarter ending 30 June 2014. 10 mandates were rated green in the RAG report (Exempt Appendix 3),

including Stenham, who were now exceeding their target. Two managers had been downgraded to amber, namely TT and Barings. There were now five managers rated amber.

Mr Sheth gave a market summary and commented on the JLT report (Appendix 2). He said that the bull market that had commenced in August 2012 had continued. Jobs were being created in the US and there had been a reduction in unemployment in the UK. The UK was seen as a safe haven by many investors and UK bonds were doing well. Sterling had strengthened, which might eventually have a negative impact on exports. The worst performance was in Europe, where it was expected that the ECB would introduce some form of QE. The expectation was that even if interest rates began to rise, they would remain below their historic average.

**RESOLVED** that, the Panel having been satisfied that the public interest would be better served by not disclosing relevant information and in accordance with the provisions of section 100(A)(4) of the Local Government Act 1972, the public be excluded from the meeting for the discussion of Appendix 3, because of the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of Schedule 12A of the Act as amended.

The Panel discussed issues arising from Exempt Appendix 3.

After the Panel returned to open session, it was **RESOLVED**

1. To note the information as set out in the report.
2. To delegate to officers the implementation of the actions agreed in the exempt session.

## **19 HEDGE FUND IMPLEMENTATION**

**RESOLVED** that, the Panel having been satisfied that the public interest would be better served by not disclosing relevant information and in accordance with the provisions of section 100(A)(4) of the Local Government Act 1972, the public be excluded from the meeting for this item of business because of the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of Schedule 12A of the Act as amended.

The Investment Manager introduced this item. Mr Sheth and Mr Hopgood commented on the JLT report (Exempt Appendix 1).

After discussion, it was **RESOLVED** to accept the first of the alternative recommendations contained in the report.

## **20 WORKPLAN**

**RESOLVED** to note the workplan.



The meeting ended at 12.35 pm

Chair(person) .....

Date Confirmed and Signed .....

**Prepared by Democratic Services**

This page is intentionally left blank

By virtue of paragraph(s) 3 of Part 1 of Schedule 12A  
of the Local Government Act 1972.

Document is Restricted

This page is intentionally left blank

By virtue of paragraph(s) 3 of Part 1 of Schedule 12A  
of the Local Government Act 1972.

Document is Restricted

This page is intentionally left blank

By virtue of paragraph(s) 3 of Part 1 of Schedule 12A  
of the Local Government Act 1972.

Document is Restricted

This page is intentionally left blank



<b>Bath &amp; North East Somerset Council</b>		
MEETING:	<b>AVON PENSION FUND INVESTMENT PANEL</b>	
MEETING DATE:	<b>21 NOVEMBER 2014</b>	AGENDA ITEM NUMBER <b>8</b>
TITLE:	<b>Review Of Investment Performance For Periods Ending 30 September 2014</b>	
WARD:	<b>ALL</b>	
<b>AN OPEN PUBLIC ITEM</b>		
<p>List of attachments to this report:</p> <p>Appendix 1 – Fund Valuation</p> <p>Appendix 2 – JLT performance monitoring report (shortened version)</p> <p>Exempt Appendix 3 – RAG Monitoring Summary Report</p>		

## **1 THE ISSUE**

- 1.1 This paper reports on the performance of the Fund’s investment managers and seeks to update the Panel on routine aspects of the Fund’s investments. The report contains performance statistics for periods ending 30 September 2014.
- 1.2 The report focuses on the performance of the individual investment managers. The full performance report with aggregate investment and funding analysis will be reported to the Committee meeting on 12 December 2014.

## **2 RECOMMENDATION**

**That the Investment Panel:**

- 2.1 **Notes the information as set out in the report.**
- 2.2 **Identifies any issues to be notified to the Committee.**

## FINANCIAL IMPLICATIONS

2.3 The returns achieved by the Fund for the three years commencing 1 April 2013 will impact the next triennial valuation which will be calculated as at 31 March 2016.

### 3 INVESTMENT PERFORMANCE

#### A – Fund Performance

3.1 The Fund's assets increased by £53m (return of c. 1.5%) in the quarter, giving a value for the investment Fund of £3,539m at 30 September 2014. Appendix 1 provides a breakdown of the Fund valuation and allocation of monies by asset class and managers.

3.2 All Equity markets achieved positive returns over the quarter with the exception of the UK (-1%) and Europe (-2.6%) whilst Frontier markets (+7.1%) and the USA (+6.4%) were the strongest returning markets. Bond yields again fell over the quarter leading to strong positive returns from Gilts (+7.2%) and Corporate Bonds (+5.5%) over the quarter.

3.3 The Fund's overall performance relative to benchmarks is unavailable at the time of publishing. Full performance data will be reported to the Pensions Committee on 12 December 2014.

#### B – Investment Manager Performance

3.4 A detailed report on the performance of each investment manager has been produced by JLT – see pages 13 to 37 of Appendix 2.

3.5 Schroder (Global equity mandate) and Record (Currency hedging mandate) presented to the Panel in September 2014 and there were no additional issues identified by the Panel:

(1) **Schroder (Global equity):** The Panel still had concerns about performance and wished to continue monitoring the portfolio closely to ensure the team changes are managed well. The quarterly return was -1.6% behind benchmark – see Exempt Appendix 3 for full update.

(2) **Record (Currency hedging):** The Panel identified no issues/concerns with the mandate which reached 3 years in July 2014.

3.6 Jupiter, TT, Invesco, SSgA Pacific, Genesis, Stenham, Gottex, BlackRock, RLAM and Schrodgers Property are all outperforming their three year performance targets. SSga Europe is marginally behind target (but retain a Green rating) whilst Signet and Schroder global equity are underperforming their respective 3 year targets.

3.7 Exempt Appendix 3 summarises the latest Performance Monitoring Report used internally to monitor manager performance. The summary report highlights the managers that are rated Amber or Red, detailing the performance and/or organisational issue(s), how they are being monitored and any actions taken by officers and/or the Panel. This quarter 2 managers have been upgraded to a green rating and are therefore removed from the appendix, these are TT and Gottex. That leaves 2 managers on an amber rating, Signet and Schroder global equity. There is a detailed update on each of these in Exempt Appendix 3.

## 4 INVESTMENT STRATEGY AND PORTFOLIO REBALANCING

4.1 Changes to the Investment Strategy agreed in March 2013 that are still in the process of being implemented are as follows:

Project	Progress
Infrastructure	Completed: Selected IFM to manage the Funds infrastructure allocation, subscription process completed. Note that it is expected that funds will be drawn down over a period of up to 2 years.

4.2 In September the Fund redeemed its holding with Barings and realised £232m; the majority of this money (£225m) was placed with the BlackRock passive portfolio on a temporary basis. Approximately 63% of funds were placed in Global Equities, 14% in overseas bonds and the remainder in Gilts. The effect of this change reduced the Equity:Bond ratio and still remains within the tactical range for rebalancing. The latest Equity:Bond allocation is 74.8 : 25.2 as at 5 Nov 2014. Officers will continue to incorporate any rebalancing considerations as the infrastructure mandate is funded.

## 5 RISK MANAGEMENT

5.1 The Avon Pension Fund Committee is the formal decision-making body for the Fund. As such it has responsibility to ensure adequate risk management processes are in place. A key risk to the Fund is that the investments fail to generate the returns required to meet the Fund's future liabilities. This risk is managed via the Asset Liability Study which determines the appropriate risk adjusted return profile (or strategic benchmark) for the Fund and through the selection process followed before managers are appointed. This report monitors the performance of the investment managers. The Investment Panel has been established to consider in greater detail investment performance and related matters and report back to the Committee on a regular basis.

## 6 EQUALITIES

6.1 An equalities impact assessment is not necessary as the report is primarily for information only.

## 7 CONSULTATION

7.1 This report is primarily for information and therefore consultation is not necessary.

## 8 ISSUES TO CONSIDER IN REACHING THE DECISION

8.1 The issues to consider are contained in the report.

## 9 ADVICE SOUGHT

9.1 The Council's Monitoring Officer (Divisional Director – Legal & Democratic Services) and Section 151 Officer (Divisional Director – Business Support) have had the opportunity to input to this report and have cleared it for publication.

<b>Contact person</b>	Matt Betts, Assistant Investments Manager (Tel: 01225 395420)
<b>Background papers</b>	Data supplied by The WM Company
<b>Please contact the report author if you need to access this report in an alternative format</b>	

## AVON PENSION FUND VALUATION - 30 SEPTEMBER 2014

All figures in £m	Passive Multi-Asset		Active Equities					Enhanced Indexation		Active Bonds	Funds of Hedge Funds	DGFs	Property		In House Cash	TOTAL	Avon Asset Mix %
	BlackRock	BlackRock #2	TT Int'l	Jupiter (SRI)	Genesis	Unigestion	Schroder Global	Invesco	SSgA	Royal London		Pyrford	Schroder UK	Partners - Overseas	Currency Hedging		
<b>EQUITIES</b>																	
UK	219.5	6.2	168.5	153.0			20.3									567.6	16.0%
North America	189.1						123.5									312.6	8.8%
Europe	154.9						34.2		40.1							229.2	6.5%
Japan	42.4						19.7		39.5							101.7	2.9%
Pacific Rim	52.1						7.2		30.5							89.7	2.5%
Emerging Markets					154.4	185.3	11.8								0.0	351.6	9.9%
Global ex-UK								254.8								254.8	7.2%
Global inc-UK	141.6														31.6	173.2	4.9%
<b>Total Overseas</b>	<b>580.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>154.4</b>	<b>185.3</b>	<b>196.5</b>	<b>254.8</b>	<b>110.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>31.6</b>	<b>1512.8</b>	<b>42.7%</b>
<b>Total Equities</b>	<b>799.6</b>	<b>6.2</b>	<b>168.5</b>	<b>153.0</b>	<b>154.4</b>	<b>185.3</b>	<b>216.8</b>	<b>254.8</b>	<b>110.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>31.6</b>	<b>2080.3</b>	<b>58.8%</b>
<b>DGFs</b>												<b>118.8</b>				<b>118.8</b>	<b>3.4%</b>
<b>BONDS</b>																	
Index Linked Gilts	251.9															251.9	7.1%
Conventional Gilts	105.0	7.5														112.5	3.2%
Corporate Bonds	19.8									287.1						306.9	8.7%
Overseas Bonds	106.9															106.9	3.0%
<b>Total Bonds</b>	<b>483.6</b>	<b>7.5</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>287.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>778.1</b>	<b>22.0%</b>
<b>Hedge Funds</b>											163.6					<b>163.6</b>	<b>4.6%</b>
<b>Property</b>												156.1	139.1			<b>295.2</b>	<b>8.3%</b>
<b>Cash</b>	5.2	1.2	15.3	10.7			6.0						10.6		54.2	<b>103.2</b>	<b>2.9%</b>
<b>TOTAL</b>	<b>1288.3</b>	<b>14.9</b>	<b>183.9</b>	<b>163.7</b>	<b>154.4</b>	<b>185.3</b>	<b>222.9</b>	<b>254.8</b>	<b>110.1</b>	<b>287.1</b>	<b>163.6</b>	<b>118.8</b>	<b>166.7</b>	<b>139.1</b>	<b>85.8</b>	<b>3539.3</b>	<b>100.0%</b>

- N.B. (i) Valued at BID (where appropriate)  
(ii) In-house cash = short term deposits at NatWest managed on our behalf by B&NES plus general cash held at Custodian  
(iii) BlackRock 2 = represents the assets to be invested in property, temporarily managed by BlackRock

NOTE Due to rounding the figures on this document may not appear to add up exactly.

This page is intentionally left blank

## Avon Pension Fund

Review for period to 30 September 2014



# Contents

<b>1</b>	<b>Executive Summary</b> .....	<b>1</b>
<b>2</b>	<b>Market Background</b> .....	<b>3</b>
<b>3</b>	<b>Fund Valuations</b> .....	<b>6</b>
<b>4</b>	<b>Performance Summary</b> .....	<b>8</b>
<b>5</b>	<b>Individual Manager Performance</b> .....	<b>13</b>
5.1	Jupiter Asset Management - UK Equities (Socially Responsible Investing) .....	14
5.2	TT International – UK Equities (Unconstrained).....	15
5.3	Schroder – Global Equity Portfolio (Unconstrained).....	16
5.4	Genesis Asset Managers – Emerging Market Equities.....	17
5.5	Unigestion – Emerging Market Equities.....	18
5.6	Invesco – Global ex-UK Equities (Enhanced Indexation).....	19
5.7	SSgA – Europe ex-UK Equities (Enhanced Indexation).....	20
5.8	SSgA – Pacific incl. Japan Equities (Enhanced Indexation).....	21
5.9	Record – Active Currency Hedging.....	22
5.10	Pyrford – DGF .....	23
5.11	Barings – DGF .....	24
5.12	Signet – Fund of Hedge Funds.....	25
5.13	Stenham – Fund of Hedge Funds .....	26
5.14	Gottex – Fund of Hedge Funds.....	28
5.15	Schroder – UK Property.....	29
5.16	Partners – Overseas Property .....	31
5.17	Royal London Asset Management – Fixed Interest .....	33
5.18	BlackRock – Passive Multi-Asset .....	35
5.19	BlackRock No.2 – Property account (“ring fenced” assets) .....	36
	<b>Appendix 1: Market Events</b> .....	<b>38</b>
	<b>Appendix 2: Glossary of Terms</b> .....	<b>43</b>
	<b>Appendix 3: Glossary of Charts</b> .....	<b>45</b>
	<b>Appendix 4: Summary of Mandates</b> .....	<b>47</b>



David Harrup

Consultant

St James's House, 7 Charlotte Street  
Manchester, M1 4DZ

Phone: 0161 253 1161

Email: david\_harrup@jltgroup.com

Jignesh Sheth

Director

St James's House, 7 Charlotte Street  
Manchester, M1 4DZ

Phone: 0161 253 1154

Email: jignesh\_sheth@jltgroup.com

# 1 Executive Summary

This report is produced by JLT Employee Benefits ("JLT") to assess the performance and risks of the investment managers of the Avon Pension Fund (the "Fund"), and of the Fund as a whole.

This version of the report has been prepared for the Investment Panel, based on initial manager data. A full version of this report will be reported to the full Committee meeting once the final WM data has been received.

## Fund performance

- The value of the Fund's assets increased by £53m over the third quarter of 2014 to £3,539m.

## Strategy

- Global equities generally rose over the quarter. The best regions were the US (+6.4%) and Frontier Markets (+7.1%), partly driven by a strengthening of the US Dollar relative to Sterling, but also due to positive economic figures from the US.
- UK and European equities fell over the quarter (by 1% and 2.6% respectively) as there were some indicators of a slower growing economy, particularly in Europe, at the start of the quarter.
- Over the last twelve months, equity returns in each of the major regions were positive, with returns ranging from 1.2% in Japan to 30.4% in Frontier Markets.
- Three year equity returns have been boosted by a very poor Q3 2011 falling out of the figures. The three year developed market equity returns remained ahead of the assumed strategic return. The three-year emerging market equity return was 6.1% p.a., which has improved on the negative return seen in the last report, but is still below the assumed strategic return.
- Gilts produced a positive return, as yields fell. Corporate bonds were also positive, but with a lower return than gilts as the yield gap widened. Three-year gilt and corporate bond returns remained ahead of the assumed strategic return despite a very strong Q3 2011 falling out of the analysis.
- The Overseas Fixed Interest return has fallen further back to -1.8% p.a. over three years, as US yields rose.
- Hedge funds remain below the assumed strategic returns although the three year return showed further improvement this quarter. The Property return has moved further ahead of the assumed strategic return to stand at 9.6% p.a., driven by the economic recovery in the US and the UK.
- The strengthening of the US dollar against Sterling meant that the overall impact of currency hedging has had a detrimental impact, as the majority of the hedging was in US Dollars, offsetting some of the positive impact of the Dollar movement. Currency hedging was beneficial in Euros and Yen, which both weakened against Sterling.

## Managers

- Over the quarter, absolute returns from the managers were mixed. As last quarter, the highest returns came from emerging market equities and property, with Unigestion returning 5.9% and Schroder Property 4.5%. As a result of market movements, SSgA Europe produced the lowest quarterly return (-2.3%) but the fund was ahead of its benchmark.

- Over one-year, the highest return came from Schroder Property (19.1%). In line with markets, all funds (except Partners) produced a positive return over one year, and only Schroder Equity, Signet and Partners underperformed their one-year benchmarks.
- Over three years, similarly all funds produced a positive return and only Schroder Equity, Signet and Partners underperformed their respective benchmarks. Each of the outperforming managers also met their outperformance target, apart from SSgA Europe which was 0.1% below.
- The three year performance of the three hedge funds and Genesis emerging markets were below their strategic assumed returns – again this was mainly market-related as Stenham, Gottex and Genesis all outperformed their targets.

### Key points for consideration

- The absolute and relative performance of Partners Property could be misleading and lead to an unfair negative assessment. The net internal rate of return, which has been 9.3% p.a. since inception, is a more meaningful measure as it properly accounts for the timing of cashflows.
  - » Near term performance can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold.
- The Fund has fully disinvested from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers.
  - » Since the Fund's disinvestment, the Barings fund has experienced significant cash outflows such that its size has fallen from c. £7bn to £3bn, and the cost of exiting the fund has increased from c. 0.6% to c 0.8%.
  - » The proceeds were invested in the BlackRock Multi Asset portfolio in such a way as to broadly replicate the underlying asset allocation of the Barings Fund. However, from the Total Fund asset allocation point of view, these changes mean that there is a significant underweight position to Diversified Growth and overweight positions to equities and bonds.
  - » The search for a replacement diversified growth fund manager is currently underway and, once appointed and funded, these over- and underweight positions relative to benchmark will reduce.
- The Fund has confirmed the appointment of IFM as infrastructure manager.
  - » This is expected to be funded from the Fund's developed market equity allocation, further reducing the current overweight position to that asset class.
- Unigestion has enjoyed very strong relative performance since inception
  - » This is expected given the market environment, where there is a large divergence between the outlook for, and therefore return from, different emerging markets. Unigestion's approach of taking into account macro factors whilst focussing on quality, less risky stocks has benefited relative performance.
  - » Relative performance could suffer over periods where riskier stocks rally but, over the medium and long term, this is expected to be offset from Unigestion's focus on fundamental quality.
- The Schroder Global Equity portfolio continues to underperform its benchmark.
  - » Performance should be monitored closely to assess the impact of the changes made by lead portfolio manager Simon Webber.
  - » The impact of the appointment of Alex Tedder as Head of Global Equity will also be assessed over the coming months.

## 2 Market Background

The figures below cover the three months, 1 year and 3 years to the end of September 2014.

### Market Statistics

Yields as at 30 September 2014	% p.a.
UK Equities	3.34
UK Gilts (>15 yrs)	2.98
Real Yield (>5 yrs ILG)	-0.37
Corporate Bonds (>15 yrs AA)	3.83
Non-Gilts (>15 yrs)	4.15

Absolute Change in Yields	3 Mths %	1 Year %	3 Years %
UK Equities	0.07	-0.07	-0.32
UK Gilts (>15 yrs)	-0.36	-0.43	-0.47
Index-Linked Gilts (>5 yrs)	-0.25	-0.33	-0.53
Corporate Bonds (>15 yrs AA)	-0.33	-0.48	-1.29
Non-Gilts (>15 yrs)	-0.28	-0.36	-0.88

Market Returns Bond Assets	3 Mths %	1 Year %	3 Years % p.a.
UK Gilts (>15 yrs)	7.2	11.4	6.4
Index-Linked Gilts (>5 yrs)	5.9	9.9	7.2
Corporate Bonds (>15 yrs AA)	5.5	11.1	9.2
Non-Gilts (>15 yrs)	5.1	11.3	9.2

\* Subject to 1 month lag

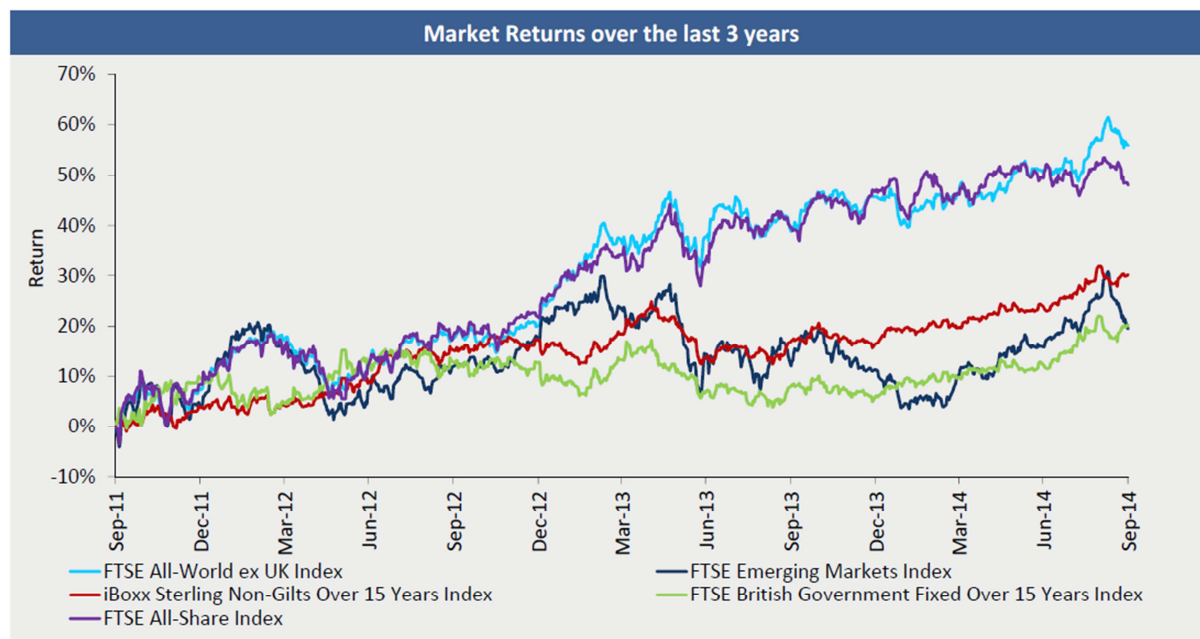
Source: Thomson Reuters and Bloomberg

Market Returns Growth Assets	3 Mths %	1 Year %	3 Years % p.a.
UK Equities	-1.0	6.1	13.9
Overseas Equities	3.5	12.3	16.0
USA	6.4	19.3	21.5
Europe	-2.6	5.3	14.6
Japan	3.1	1.2	8.0
Asia Pacific (ex Japan)	2.4	6.6	9.8
Emerging Markets	3.2	6.7	6.1
Frontier Markets	7.1	30.4	16.8
Property	4.7	19.7	9.6
Hedge Funds	0.6	8.0	7.5
Commodities	-7.7	-7.9	-1.4
High Yield	2.0	6.1	10.1
Emerging Market Debt	-0.6	9.7	7.9
Senior Secured Loans	0.4	4.6	7.9
Cash	0.1	0.5	0.5

Change in Sterling	3 Mths %	1 Year %	3 Years % p.a.
Against US Dollar	-5.2	0.1	1.3
Against Euro	2.8	7.3	3.4
Against Yen	2.7	11.9	14.0

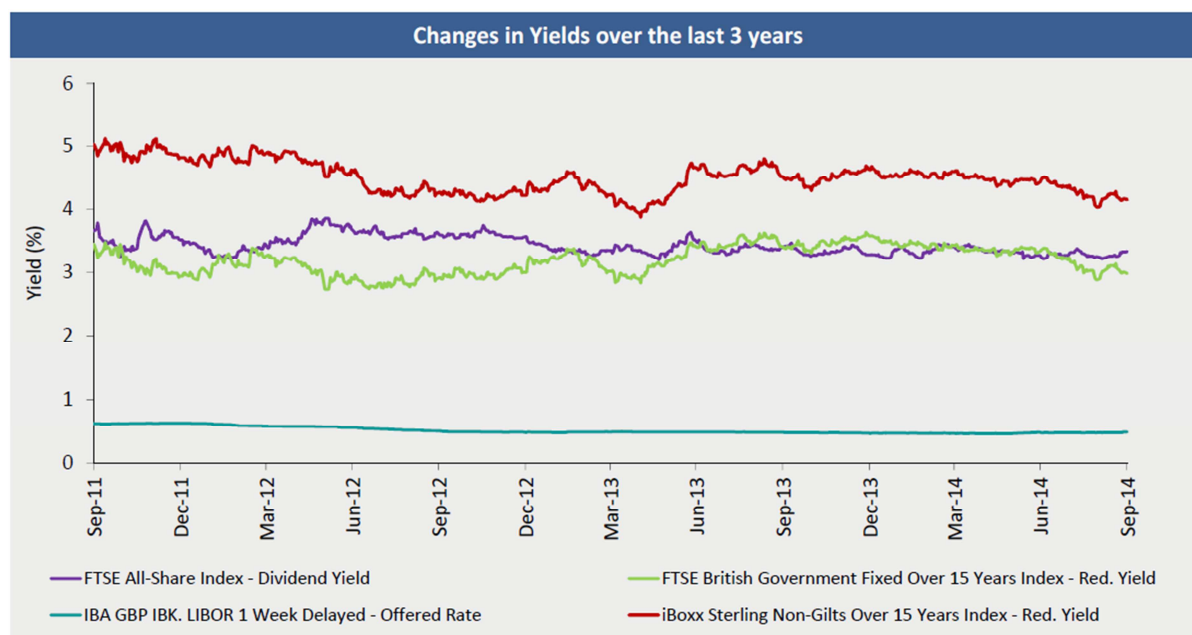
Inflation Indices	3 Mths %	1 Year %	3 Years % p.a.
Price Inflation – RPI	0.5	2.3	2.7
Price Inflation – CPI	0.1	1.2	1.3
Earnings Inflation *	0.3	1.2	1.3

## Market Summary charts



Source: Thomson Reuters.

The graph above shows market returns for the last three years; demonstrating both the medium-term trend and short-term volatility.



Source: Thomson Reuters.

The trend between September 2011 and April 2013 shows falling UK gilt yields, corporate bond yields and the dividend yield on the FTSE All-Share Index. Bond yields rose in the second half of 2013 but declined over the first three quarters of 2014, whilst the dividend yield has remained relatively flat since April 2013.

The table below compares general market returns (i.e. not achieved Fund returns) to 30 September 2014, with assumptions about returns made in the Investment Strategy agreed in 2013.

Asset Class	Strategy Assumed Return % p.a.	3 year Index Return % p.a.	Comment
Developed Equities	8.25	16.9	Significantly ahead of the assumed strategic return. This has increased from 9.8% p.a. reported last quarter as the large equity falls of Q3 2011 are no longer part of the 3 year return. Equity markets rebounded in the final quarter of 2011 as concerns reduced over a possible EuroZone breakup and US GDP slowed less than expected. Over the last 12 months, the developed equity return was 12.3%.
Emerging Market Equities	8.75	6.1	The 3-year return from emerging market equities has improved and moved into positive territory. Like developed markets, market prices corrected after the panic drops of Q3 2011. The 3 year return remains below the assumed strategic return as 2013 returns were affected by negative sentiment from slowing growth and the tapering of the US asset purchase programme.
Diversified Growth	Libor + 4% / RPI + 5%	4.7 / 7.7	DGFs are expected to produce an equity like return over the long term – this is the basis for the Libor and RPI based benchmarks. Low cash rates means that the Libor based benchmark has significantly underperformed the inflation (RPI) based benchmark and the long term expected return from equity. During periods of very strong equity returns, such as the recent three year period, we would expect DGF to underperform equities but deliver a return close to the long term equity assumed strategic return.
UK Gilts	4.5	6.3	Bond returns, despite slight reductions, remain above the long term strategic assumed return as the fragile nature of the global markets has encouraged investors to overweight fixed income.
Index Linked Gilts	4.25	7.2	
UK Corporate Bonds	5.5	7.8	
Overseas Fixed Interest	5.5	-1.8	Well behind the assumed strategic return and has fallen further into negative territory as strong growth and potential inflation acceleration in the US increased yields.
Fund of Hedge Funds	6.0	4.9	Hedge fund returns remain below long term averages and the strategic return, as they are affected by low cash rates. Volatility remains low but returns have improved slightly as hedge funds increase equity exposure..
Property	7.0	9.6	Property returns continue to increase above the expected returns, driven by the economic recovery in the US and the UK.

Source: Statement of Investment Principles, Thomson Reuters.

See appendix 1 for economic data and commentary.

### 3 Fund Valuations

The table below shows the asset allocation of the Fund as at 30 September 2014, with the BlackRock Multi-Asset portfolio and the BlackRock property portfolio (assets “ring fenced” for investment in property) split between the relevant asset classes.

Asset Class	30 June 2014		30 September 2014		Strategic Benchmark Weight %
	Value £'000	Proportion of Total %	Value £'000	Proportion of Total %	
Developed Market Equities	1,592,727	45.7	1,740,605	49.2	40.0
Emerging Market Equities	327,819	9.4	339,745	9.6	10.0
Diversified Growth Funds	346,321	9.9	118,799	3.4	10.0
Bonds	673,456	19.3	778,076	22.0	20.0
Fund of Hedge Funds	164,589	4.7	163,610	4.6	5.0
Infrastructure	-	-	-	-	5.0
Cash (including currency instruments)	116,595	3.4	103,242	2.9	-
Property	264,693	7.6	295,202	8.3	10.0
<b>TOTAL FUND VALUE</b>	<b>3,486,200</b>	<b>100.0</b>	<b>3,539,279</b>	<b>100.0</b>	<b>100.0</b>

Source: Data provided by WM Performance Services

- The value of the Fund's assets increased by £53m over the third quarter of 2014 to £3,539m.
- The amount invested in Diversified Growth (DGF) has decreased significantly. This is due to the decision to fully disinvest from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers. Almost all proceeds from this sale were invested in the BlackRock Multi Asset portfolio, and the remainder in Cash.
- As a result of this change, the allocation to DGF reduced from 9.9% to 3.4%, with the allocations to Developed Market Equities and Bonds increasing. This takes the exposure further away from the strategic benchmark weight.
- However, when considering the asset allocation within the previously held Barings fund, the allocation to equities and bonds has not changed significantly.
- The search for a replacement DGF manager has commenced.
- Over the quarter the appointment of IFM as infrastructure manager for the Avon Pension Fund was confirmed. IFM's allocation is expected to be met from equities over time, thus reducing the current overweight position.

Manager	Asset Class	30 June 2014		Net new money £'000	30 September 2014	
		Value £'000	Proportion of Total %		Value £'000	Proportion of Total %
Jupiter	UK Equities	163,584	4.7	-	163,669	4.6
TT International	UK Equities	183,391	5.3	-	183,858	5.2
Schroder	Global Equities	219,456	6.3	-	222,855	6.3
Genesis	Emerging Market Equities	152,851	4.4	-	154,408	4.4
Unigestion	Emerging Market Equities	174,969	5.0	-	185,337	5.2
Invesco	Global ex-UK Equities	244,970	7.0	-	254,766	7.2
SSgA	Europe ex-UK Equities and Pacific incl. Japan Equities	109,464	3.2	-	110,065	3.1
Pyrford	DGF	117,921	3.4	-	118,799	3.4
Barings	DGF	228,400	6.6	-232,730	0	0.0
MAN	Fund of Hedge Funds	890	0.0	-	706	0.0
Signet	Fund of Hedge Funds	67,005	1.9	-206	65,940	1.9
Stenham	Fund of Hedge Funds	38,056	1.1	-	38,038	1.1
Gottex	Fund of Hedge Funds	58,639	1.7	-	58,926	1.7
BlackRock	Passive Multi- asset	1,038,803	29.8	225,106	1,288,341	36.4
BlackRock (property fund)	Equities, Futures, Bonds, Cash (held for property inv)	44,470	1.3	-30,500	14,913	0.4
RLAM	Bonds	279,336	8.0	-	287,071	8.1
Schroder	UK Property	159,480	4.6	-	166,655	4.7
Partners	Property	108,905	3.1	30,500	139,147	3.9
Record Currency Mgmt	Dynamic Currency Hedging	14,069	0.4	-	1,130	0.0
Record Currency Mgmt 2	Overseas Equities (to fund currency hedge)	22,858	0.7	-	30,851	0.9
Internal Cash	Cash	58,685	1.7	7,831	53,805	1.5
Rounding		-2	-0.2	-	0	0.0
<b>TOTAL</b>		<b>3,486,200</b>	<b>100.0</b>	<b>0</b>	<b>3,539,279</b>	<b>100.0</b>

Source: Avon Pension Fund Data provided by WM Performance Services



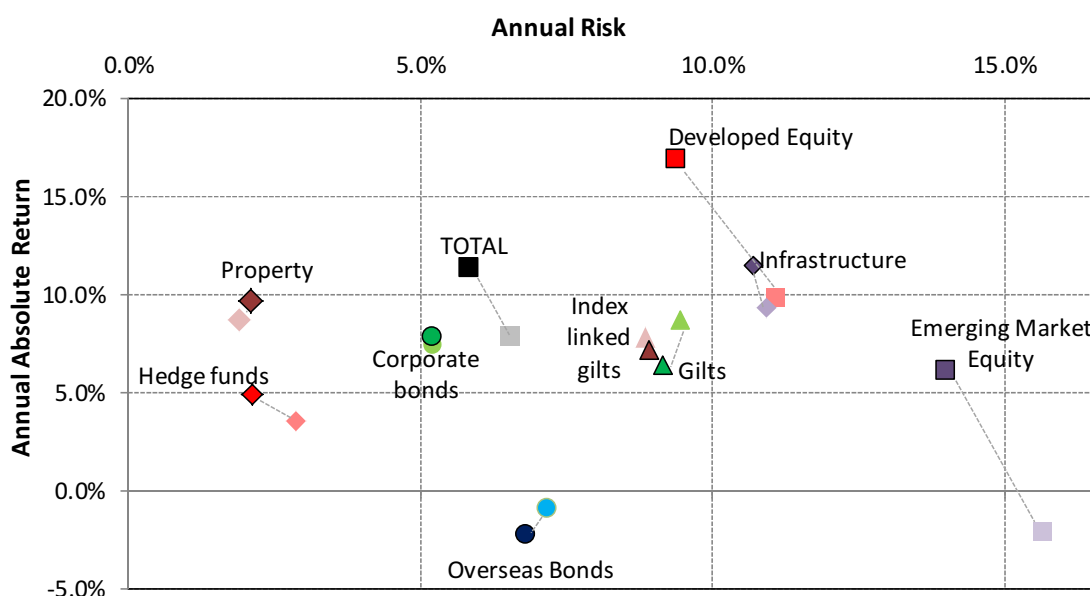
## 4 Performance Summary

### Risk Return Analysis

The chart below shows the 3 year absolute return (“Annual Absolute Return”) against the 3 year volatility of absolute returns (“Annual Risk”), based on monthly/quarterly (as available) data points in sterling terms, to the end of September 2014 of each of the underlying asset benchmarks, along with the total Fund strategic benchmark. We also show the position as at last quarter, as shadow points.

This chart can be compared to the 3 year risk vs return managers' chart on page 11.

**3 Year Risk v 3 Year Return to 30 September 2014**

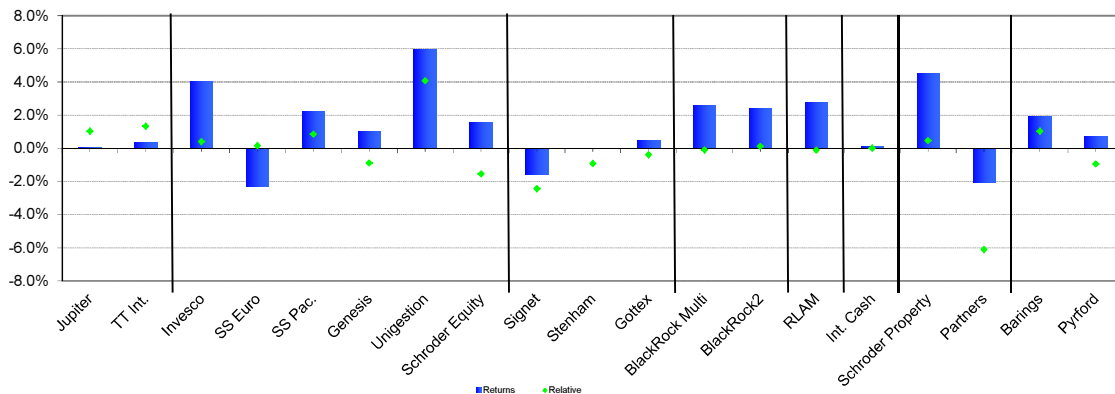


- There has been a large change in the 3 year risk/return characteristics of equities over the quarter, as the equity market slump of Q3 2011 has fallen out of the analysis, which has significantly improved the three year returns of the both developed and emerging market equities.
- Conversely, the 3 year risk/return profile of bonds remained reasonably stable as Q3 2014 returns were positive, akin to Q3 2011.
- Developed equity produced the best 3-year return, of 16.9% p.a. The next highest were Infrastructure (11.5% p.a.) and Property (9.6% p.a.)
- The emerging market equity return improved significantly and is no longer negative, currently standing at 6.1% p.a. The hedge fund index continues to produce steadily improving returns, increasing the three-year return to 4.9% p.a.
- Overseas bonds remains in negative territory and currently is the only negative returning asset class charted.
- In terms of risk, the three-year volatility has fallen for most asset classes in the above chart following the removal of the volatile Q3 2011 period.
- The three-year return on developed equities is significantly above its assumed return; property, gilts, index-linked gilts and corporate bonds remain above their assumed strategic return. Hedge funds and emerging market equities remain below their assumed strategic return, with overseas bonds well below.

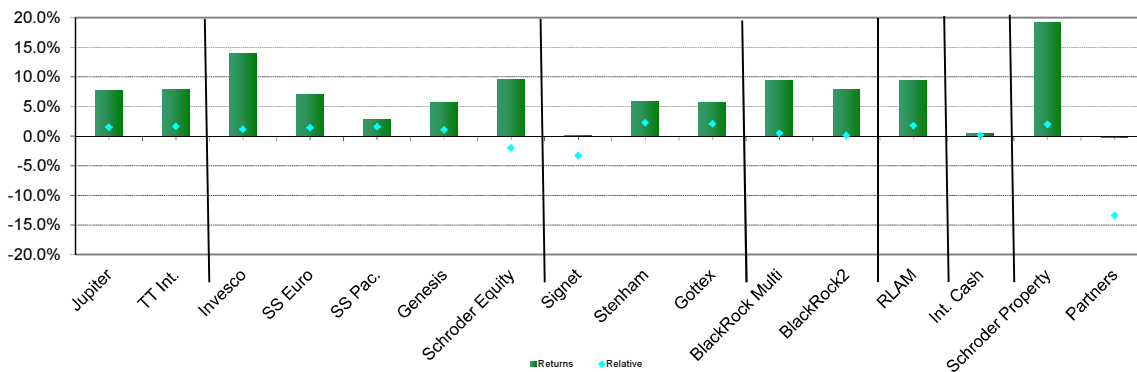
## Aggregate manager performance

The charts below show the absolute return for each manager over the quarter, one year and three years to the end of September 2014. The relative quarter, one year and three year returns are marked with green and blue dots respectively.

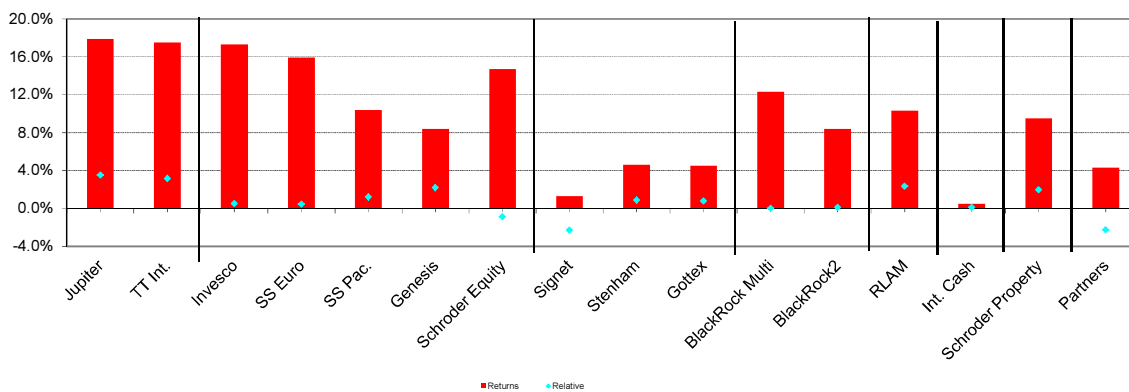
Absolute and relative performance - Quarter to 30 September 2014



Absolute and relative performance - Year to 30 September 2014



Absolute and relative performance - 3 years to 30 September 2014



Source: Data provided by WM Performance Services

The table below shows the relative returns of each of the funds over the quarter, one year and three years to the end of September 2014. Returns in blue text are returns which outperformed the respective benchmarks, red text shows an underperformance, and black text represents performance in line with the benchmark.

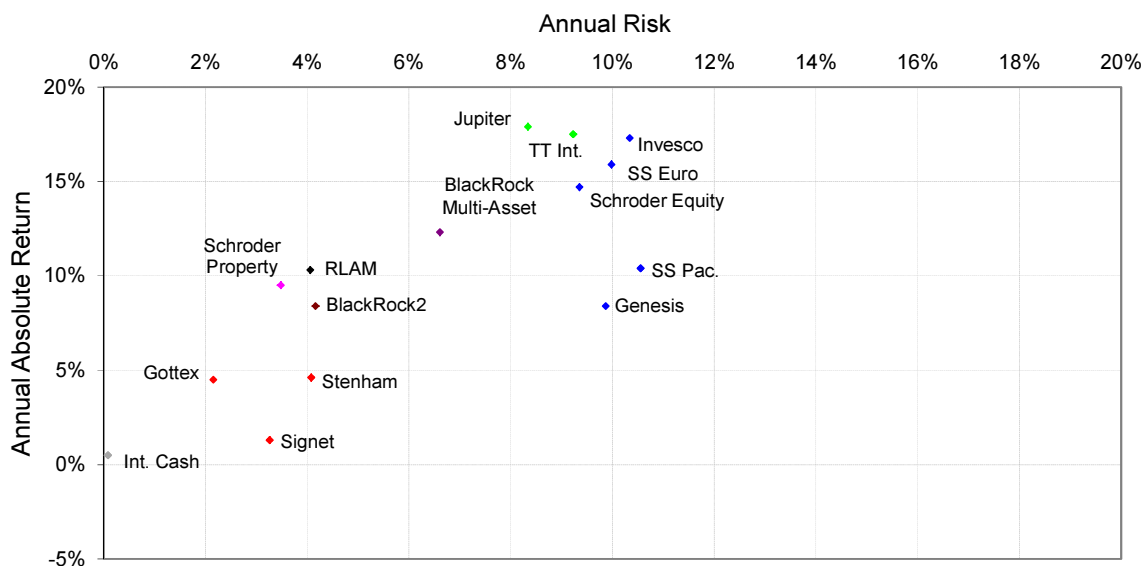
Manager / fund	3 months (%)	1 year (%)	3 years (% p.a.)	3 year performance versus target
Jupiter	+1.0	+1.5	+3.5	Target met
TT International	+1.3	+1.6	+3.2	Target met
Invesco	+0.4	+1.2	+0.5	Target met
SSgA Europe	+0.2	+1.4	+0.4	Target not met
SsgA Pacific	+0.8	+1.6	+1.2	Target met
Genesis	-0.9	+1.1	+2.2	Target met
Unigestion	+4.0	N/A	N/A	N/A
Schroder Equity	-1.6	-2.0	-0.9	Target not met
Signet	-2.4	-3.3	-2.3	Target not met
Stenham	-0.9	+2.2	+0.9	Target met
Gottex	-0.4	+2.0	+0.8	Target met
BlackRock Multi - Asset	-0.1	+0.5	+0.1	Target met
BlackRock 2	+0.1	+0.1	+0.1	Target met
RLAM	-0.1	+1.8	+2.3	Target met
Internal Cash	0.0	+0.1	+0.1	N/A
Schroder Property	+0.5	+2.0	+2.0	Target met
Partners Property	-6.1	-13.4	-2.2	Target not met
Barings	+1.0	NA	NA	N/A
Pyrford	-1.0	NA	NA	N/A

Source: Data provided by WM Performance Services

### Manager and Total Fund risk v return

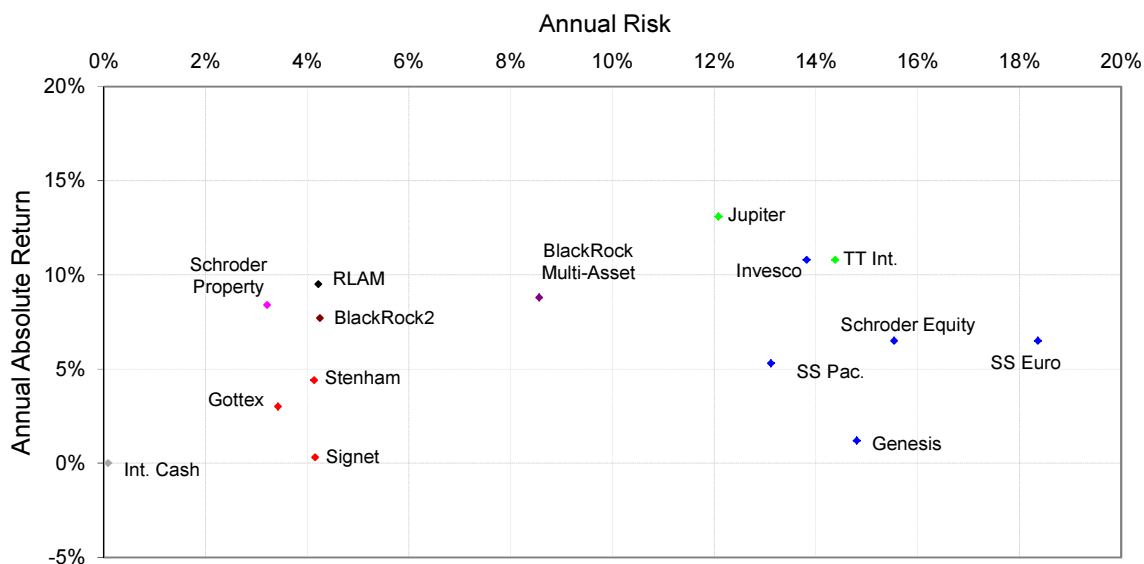
The chart below shows the 3 year absolute return (“Annual Absolute Return”) against the 3 year volatility of absolute returns (“Annual Risk”), based on monthly/quarterly (as available) data points in sterling terms, to the end of September 2014 of each of the funds. We also show the same chart, but with data to 30 June 2014 for comparison.

**3 Year Risk v 3 Year Return to 30 September 2014**



Source: Data provided by WM Performance Services

**3 Year Risk v 3 Year Return to 30 June 2014**



Source: Data provided by WM Performance Services

The managers are colour coded by asset class, as follows:

- » Green: UK equities
  - » Red: fund of hedge funds
  - » Maroon: multi-asset
  - » Grey: internally managed cash
  - » Green Square: total Fund
  - Blue: overseas equities
  - Black: bonds
  - Brown: BlackRock No. 2 portfolio
  - Pink: Property
- The three-year returns have increases markedly for equities, following the removal of the weak Q3 2011 market returns, and remained reasonably stable for all other funds..
  - The UK equity managers' returns increased (Jupiter from 13.1% p.a. to 17.9% p.a. and TT from 10.8% p.a. to 17.5% p.a.) and they remain the best performing funds in absolute terms over three years.
  - The other main shifts in the equity funds' three year returns were SSgA Europe (up from 6.5% p.a. to 15.9% p.a.) and Schroder Equity (up from 6.5% p.a. to 14.7% p.a.).
  - The hedge fund managers' thee-year returns all improved over the quarter, in particular Gottex (up from 3.0% p.a. to 4.5% p.a.) and Signet (up from 0.3% p.a. to 1.3% p.a.).
  - The three-year risk figures have fallen significantly over the third quarter for all equity funds, with the largest change being an 8.4% p.a. fall from SSgA Europe. For the non-equity funds, the risk figures have changed by 1.9% p.a. or less since last quarter. As would be expected, the equity-based funds have the highest volatility and hedge funds, property and fixed interest the lowest, in line with the market returns chart on page 8.
  - Over the longer three year period, the three fund of hedge fund managers have underperformed the asset class assumed strategic return, although returns have been improving.
  - Jupiter, TT, Invesco, the two SSgA funds, RLAM bonds and Schroder Property have all outperformed the assumed strategic return and also outperformed their benchmarks (SSgA Europe slightly behind target).
  - Schroder Equity has outperformed the assumed strategic return, but is below its individual benchmark and target.

## 5 Individual Manager Performance

This section provides a one page summary of the key risk and return characteristics for each investment manager. An explanatory summary of each of the charts is included in the Glossary in Appendix 3, with a reference for each chart in the chart title (e.g. #1). A summary of mandates is included in Appendix 4, which shows the benchmark and outperformance target for each fund.

### Key points for consideration

- The absolute and relative performance of Partners Property could be misleading and lead to an unfair negative assessment. The net internal rate of return, which has been 9.3% p.a. since inception, is a more meaningful measure as it properly accounts for the timing of cashflows.
  - » Near term performance can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold.
- The Fund has fully disinvested from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers.
  - » Since the Fund's disinvestment, the Barings fund has experienced significant cash outflows such that its size has fallen from c. £7bn to £3bn, and the cost of exiting the fund has increased from c. 0.6% to c 0.8%.
  - » The proceeds were invested in the BlackRock Multi Asset portfolio in such a way as to broadly replicate the underlying asset allocation of the Barings Fund. However, from the Total Fund asset allocation point of view, these changes mean that there is a significant underweight position to Diversified Growth and overweight positions to equities and bonds.
  - » The search for a replacement diversified growth fund manager is currently underway and, once appointed and funded, these over- and underweight positions relative to benchmark will reduce.
- The Fund has confirmed the appointment of IFM as infrastructure manager.
  - » This is expected to be funded from the Fund's developed market equity allocation, further reducing the current overweight position to that asset class.
- Unigestion has enjoyed very strong relative performance since inception
  - » This is expected given the market environment, where there is a large divergence between the outlook for, and therefore return from, different emerging markets. Unigestion's approach of taking into account macro factors whilst focussing on quality, less risky stocks has benefited relative performance.
  - » Relative performance could suffer over periods where riskier stocks rally but, over the medium and long term, this is expected to be offset from Unigestion's focus on fundamental quality.
- The Schroder Global Equity portfolio continues to underperform its benchmark.
  - » Performance should be monitored closely to assess the impact of the changes made by lead portfolio manager Simon Webber.
  - » The impact of the appointment of Alex Tedder as Head of Global Equity will also be assessed over the coming months.

## 5.1 Jupiter Asset Management - UK Equities (Socially Responsible Investing)

Mandate	Benchmark	Outperformance Target	Inception Date
UK equities (Socially Responsible Investing)	FTSE All Share	+2%	April 2001
Reason in Portfolio	Reason Manager Selected		
To provide asset growth as part of diversified equity portfolio	<ul style="list-style-type: none"> <li>■ Clear and robust approach to evaluating SRI factors within the investment process</li> <li>■ Dedicated team of SRI analysts to research SRI issues and lead engagement and voting activities</li> <li>■ Corporate commitment to SRI investment approach within a more mainstream investment team</li> </ul>		
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£163,669	4.6	3.8%	55
Relative returns #1		Tracking error, Information ratio, Turnover #4	
Performance			
	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	0.1	7.7	17.9
Benchmark	-1.0	6.1	13.9
Relative	+1.0	+1.5	+3.5
Source: Data provided by WM Performance Services, and Jupiter.			

### Comments:

- Jupiter continues to significantly outperform the 3 year performance target. Due to the nature of the portfolio (as outlined below), we would expect the fund return to exhibit differences relative to the FTSE All Share Index return and we have no concern over the risk taken by the fund.
- The industry allocation has continued to remain considerably different to the benchmark allocation (as expected from Socially Responsible Investing), so the variability of relative returns (tracking error) is expected to be high. At 30 September 2014, Jupiter remained significantly underweight in Oil & Gas, Consumer Goods and Basic Materials, with significant overweight positions in Consumer Services, Telecommunications and Industrials.
- The information ratio remains above 1.0 despite a small fall over the quarter as the three-year relative return decreased from 3.9% p.a. to 3.5% p.a.

## 5.2 TT International – UK Equities (Unconstrained)

Mandate	Benchmark	Outperformance Target	Inception Date
UK equities (unconstrained)	FTSE All Share	+3-4%	July 2007
Reason in Portfolio		Reason Manager Selected	
To provide asset growth as part of diversified equity portfolio		<ul style="list-style-type: none"> <li>■ Favoured the partnership structure that aligns managers and Fund's interests.</li> <li>■ Focussed investment activity and manages its capacity</li> <li>■ Clear, robust stock selection and portfolio construction process</li> </ul>	
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£183,858	5.2	2.6%	52
<p style="text-align: center;"><b>Relative returns #1</b></p>		<p style="text-align: center;"><b>Information ratio and Turnover #4</b></p>	
<b>Performance</b>			
	<b>3 months (%)</b>	<b>1 year (%)</b>	<b>3 years (% p.a.)</b>
Fund	0.3	7.8	17.5
Benchmark	-1.0	6.1	13.9
Relative	+1.3	+1.6	+3.2
Source: Data provided by WM Performance Services, and TT International.			

### Comments:

- The Fund outperformed its benchmark over the quarter, 1 year and 3 year period. It has achieved its performance target over 3 years.
- The Fund held an overweight position in Consumer Goods and Telecommunications by 3.4% and 1.0% respectively, whilst being underweight in Financials, Utilities, Industrials and Oil & Gas by 5.3%, 2.8%, 2.6% and 2.0% respectively, at the end of the quarter.
- Turnover, over the third quarter, decreased to 21.5% compared to the previous quarter's number of 32.4%.
- The 3 year tracking error (proxy for risk relative to the benchmark) has decreased in Q3 2014, from 3.14% to 2.56%.
- The 3 year information ratio has increased from 0.59 to 1.20, due to a combination of the three-year relative return increasing from +1.7% p.a. to +3.2% p.a. and the tracking error decreasing.



### 5.3 Schroder – Global Equity Portfolio (Unconstrained)

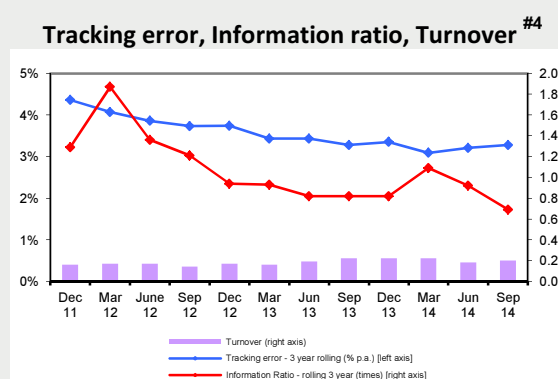
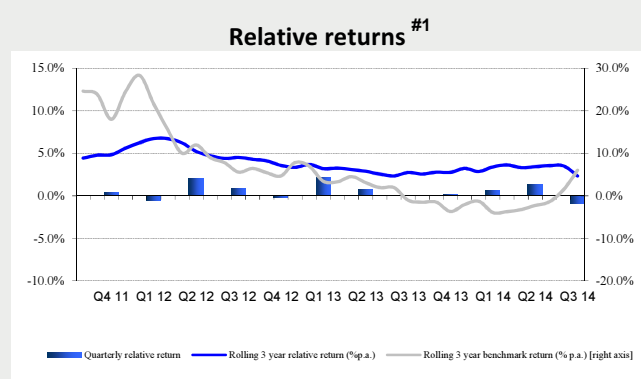
Mandate	Benchmark	Outperformance Target	Inception Date
Global Equities (Unconstrained)	MSCI AC World Index Free	+4%	April 2011
Reason in Portfolio	Reason Manager Selected		
To provide asset growth as part of diversified equity portfolio	<ul style="list-style-type: none"> <li>■ Clear philosophy and approach</li> <li>■ Long term investment philosophy aligned with Fund's goals, commitment to incorporating ESG principles throughout the investment process</li> <li>■ Evidence of ability to achieve the Fund's performance target</li> </ul>		
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£225,855	6.3	3.1%	N/A
<b>Relative returns #1</b>			
<b>Performance</b>			
	<b>3 months (%)</b>	<b>1 year (%)</b>	<b>3 years (% p.a.)</b>
Fund	1.6	9.6	14.7
Benchmark	3.2	11.8	15.7
Relative	-1.6	-2.0	-0.9
Source: Data provided by WM Performance Services, and Schroder.			

#### Comments:

- The return was below the benchmark over the quarter, producing a 1.6% return against a benchmark return of 3.2%. Over the 1 and 3 year periods, the fund also underperformed its benchmark.
- Stock selection was a positive contributor to relative performance in every region aside from North America, with underperformance in this region more than offsetting the other positive contributions. North America is the largest geographic allocation and the region from which 7 of the Fund's 10 largest holdings are listed.
- Stock selection in consumer sectors was a major detractor, with Walgreens in particular standing out after earnings pressure due to the pricing of Government contracts weighing on the share price.
- Adidas and Harley Davidson both contributed to negative returns after increasing competition and slowing sales affected the share prices respectively. Schroder has subsequently sold its holding in Adidas.
- Nokia and eBay were stand out performers in the portfolio. eBay in particular turned around previous underperformance after a massive rally on the quarter's last day, following news that it would spin off its Paypal business to realise value of its fastest growth division.

## 5.4 Genesis Asset Managers – Emerging Market Equities

Mandate	Benchmark	Outperformance Target	Inception Date
Emerging Market equities	MSCI EM IMI TR	-	December 2006
Reason in Portfolio		Reason Manager Selected	
To provide asset growth as part of a diversified equity portfolio		<ul style="list-style-type: none"> <li>■ Long term investment approach which takes advantage of evolving growth opportunities</li> <li>■ Niche and focussed expertise in emerging markets</li> <li>■ Partnership structure aligned to delivering performance rather than growing assets under management</li> </ul>	
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£154,408	4.4	3.3%	155



### Performance

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	1.0	5.6	8.4
Benchmark	1.9	4.5	6.1
relative	-0.9	+1.1	+2.2

Source: Data provided by WM Performance Services, and Genesis.

### Comments:

- Despite underperforming this quarter, Genesis has achieved material outperformance of the benchmark over 3 years in volatile markets.
- The Fund is overweight to India and South Africa, while underweight to China, South Korea and Brazil, although note that the over and underweights are a result of Genesis' stock picking approach, rather than taking a view on countries.
- The three year tracking error (proxy for risk relative to the benchmark) increased to 3.3% in Q3 2014. The three year information ratio (risk adjusted return), has decreased from 0.9 to 0.7.
- The allocation to Cash (1.2%) decreased compared to the previous quarter (2.4%).
- On an industry basis, the Fund is overweight Consumer Staples (+9.3%), Materials (+4.9%), Health Care (+3.3%) and Financials (+3.1%). The Fund is underweight to Consumer Discretionary (-6.0%), Telecom Services (-5.0%), Energy (-4.6%) and Utilities (-3.2%).

## 5.5 Unigestion – Emerging Market Equities

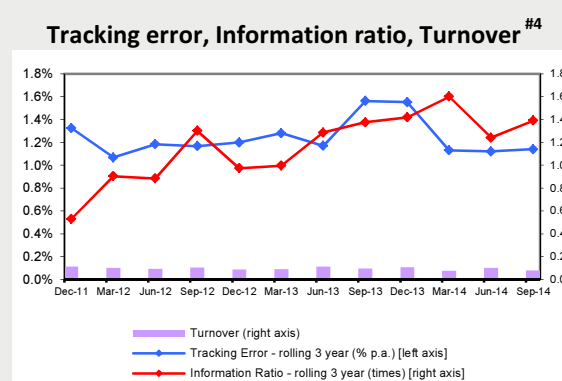
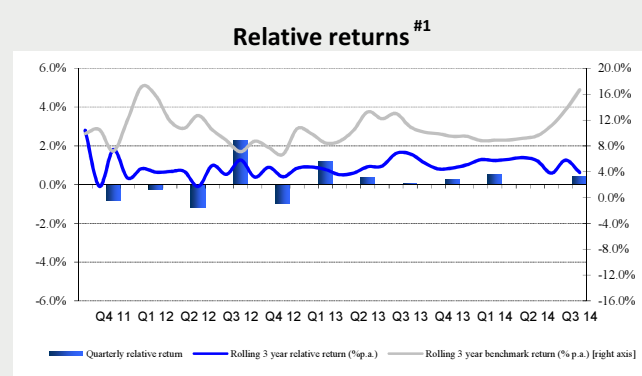
Mandate	Benchmark	Outperformance Target	Inception Date																
Emerging Market equities	MSCI EM NET TR	+2-4%	January 2014																
Reason in Portfolio	Reason Manager Selected																		
To provide asset growth as part of diversified equity portfolio	<ul style="list-style-type: none"> <li>■ Risk-based active management approach</li> <li>■ Aim for a lower volatility than the MSCI Emerging Markets Index</li> <li>■ Combine fundamental and quantitative analysis</li> </ul>																		
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings																
£185,337	5.2	4.0%	86																
Relative returns <sup>#1</sup>		Performance																	
<p>Quarterly relative returns</p>		<table border="1"> <thead> <tr> <th></th> <th>3 months (%)</th> <th>1 year (%)</th> <th>3 years (% p.a.)</th> </tr> </thead> <tbody> <tr> <td>Fund</td> <td>5.9</td> <td>NA</td> <td>NA</td> </tr> <tr> <td>Benchmark</td> <td>1.8</td> <td>NA</td> <td>NA</td> </tr> <tr> <td>relative</td> <td>+4.0</td> <td>NA</td> <td>NA</td> </tr> </tbody> </table>			3 months (%)	1 year (%)	3 years (% p.a.)	Fund	5.9	NA	NA	Benchmark	1.8	NA	NA	relative	+4.0	NA	NA
	3 months (%)	1 year (%)	3 years (% p.a.)																
Fund	5.9	NA	NA																
Benchmark	1.8	NA	NA																
relative	+4.0	NA	NA																
Source: Data provided by WM Performance Services, and Unigestion																			

### Comments:

- The fund outperformed by 4.1% over the quarter. From an industry perspective, the asset allocation effect was +2.3% and stock selection effect was +1.8%.
- The portfolio has achieved the upper end of its outperformance target within a single quarter. This is not a cause for concern and can be explained given the large divergence between returns from different emerging markets and Unigestion's bias for quality, low risk stocks which take into account macro factors.
- The fund could experience periods of underperformance if and when there is a rally in the higher risk stocks but Unigestion would expect to meet the outperformance target by remaining consistent with the investment philosophy.
- On 30 September, the fund was overweight in Taiwan, South Korea and Mexico.
- The Fund is overweight Consumer Staples (+13.4%), Utilities (+7.1%), Telecom Services (+7.0%) and Consumer Discretionary (+1.4%). The Fund is underweight to Financials (-14.4%), Information Technology (-10.2%), and Industrials (-5.3%).

## 5.6 Invesco – Global ex-UK Equities (Enhanced Indexation)

Mandate	Benchmark	Outperformance Target	Inception Date
Global ex-UK equities enhanced (En. Indexation)	MSCI World ex UK NDR	+0.5%	December 2006
Reason in Portfolio		Reason Manager Selected	
To provide asset growth as part of diversified equity portfolio		<ul style="list-style-type: none"> <li>Robust investment process supported by historical performance record, providing a high level of assurance that the process could generate the outperformance target on a consistent basis</li> <li>One of few to Offer a Global ex UK pooled fund</li> </ul>	
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£254,766	7.2	1.1%	375



### Performance

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	4.0	14.0	17.3
Benchmark	3.6	12.7	16.7
relative	+0.4	+1.2	+0.5

Source: Data provided by WM Performance Services, and Invesco.

### Comments:

- The Fund has outperformed over the last quarter and is in line with its outperformance target over 3 years.
- The absolute volatility over 1 year has fallen to 8.1% at the end of the third quarter of 2014 when compared to 9.7% at the end of the previous quarter.
- The turnover for this quarter of 7.8% has decreased from 9.9% in the previous quarter. The number of stocks (375) decreased compared to the previous quarter. It remains an appropriate number for the enhanced indexation approach.
- The industry allocation is relatively in line with the benchmark industry allocations. All industry allocations were broadly within +/- 1.1% of benchmark weightings.

## 5.7 SSgA – Europe ex-UK Equities (Enhanced Indexation)

Mandate	Benchmark	Outperformance Target	Inception Date
Europe ex-UK equities (enhanced indexation)	FTSE AW Europe ex UK	+0.5%	December 2006
Reason in Portfolio	Reason Manager Selected		
To provide asset growth as part of diversified equity portfolio	<ul style="list-style-type: none"> <li>Strength of their quantitative model and process, and ongoing research to develop the model.</li> <li>Historical performance met the risk return parameters the Fund was seeking.</li> <li>2 Funds (European and Pacific) to achieve the Fund's customised asset allocation within overseas equities</li> </ul>		
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£40,071	1.1	0.7	222
<p><b>Relative returns #1</b></p>		<p><b>Tracking error, Information ratio, Turnover #4</b></p>	
Performance			
	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	-2.3	7.0	15.9
Benchmark	-2.4	5.5	15.4
Relative	+0.2	+1.4	+0.4

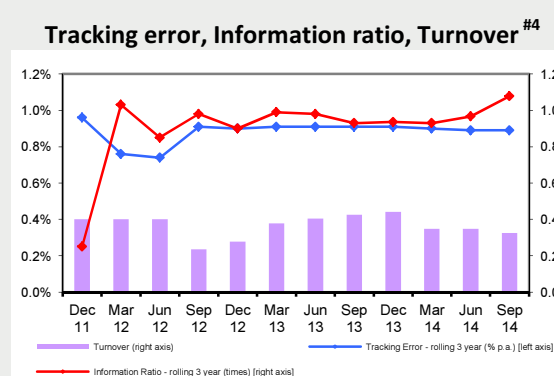
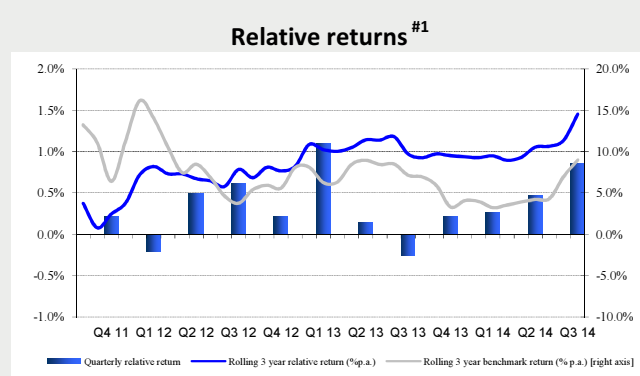
Source: Data provided by WM Performance Services, and SSgA.

### Comments:

- The Fund's return is just short of meeting the performance target over 3 years.
- France, Germany and Switzerland make up over 60% of the fund's benchmark – the allocation to all three countries is similar to the benchmark allocation.
- The largest sector is financials, at 23.3% of the portfolio.
- The total pooled fund size on 30 September 2014 was £40.15m. This means that the Fund is practically the only investor, although the Panel has previously concluded that the Fund could be sustained even if the Avon Pension Fund was the only investor.
- Turnover has decreased from 30.7% to 27.9%, but remains consistent with levels previously seen.
- The tracking error has remained in line with the previous quarter, with the information ratio showing a slight improvement.

## 5.8 SSgA – Pacific incl. Japan Equities (Enhanced Indexation)

Mandate	Benchmark	Outperformance Target	Inception Date
Pacific inc. Japan equities	FTSE AW Dev Asia Pacific	+0.5%	December 2006
Reason in Portfolio	Reason Manager Selected		
To provide asset growth as part of diversified equity portfolio	<ul style="list-style-type: none"> <li>Strength of their quantitative model and process, and ongoing research to develop the model.</li> <li>Historical performance met the risk return parameters the Fund was seeking.</li> <li>2 Funds (European and Pacific) to achieve the Fund's customised asset allocation within overseas equities</li> </ul>		
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£69,993	2.0	0.9	403



### Performance

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	2.2	2.8	10.4
Benchmark	1.4	1.2	9.1
Relative	+0.9	+1.6	+1.2

Source: Data provided by WM Performance Services, and SSgA.

### Comments:

- The Fund's return is exceeding the performance target over 3 years.
- In terms of country allocation, there are no significant deviations away from the benchmark. Just over half of the fund (56.5%) is invested in Japan, increasing from 55.4% last quarter but 0.1% under the benchmark.
- The pooled fund size is £70.08m of which Avon hold £69.93m. As with the European fund, the conclusion has been that the Fund could be sustained even if the Avon Pension Fund was the only investor.
- The fund outperformed over the quarter and it remains ahead of the performance target over the one and three year periods as well.
- Turnover has slightly decreased to 32.5% following a decrease in the previous quarter.
- The information ratio (+1.08) has slightly increased compared to the previous quarter (+0.97).
- The tracking error of the fund has remained the same as it was last quarter.

## 5.9 Record – Active Currency Hedging

Mandate	Benchmark	Outperformance Target	Inception Date			
Dynamic Currency Hedge (US\$, Yen and Euro equity exposure)	N/A	N/a	July 2011			
Reason in Portfolio	Reason Manager Selected					
To manage the volatility arising from overseas currency exposure, whilst attempting to minimise negative cashflows that can arise from currency hedging.	<ul style="list-style-type: none"> <li>■ Straightforward technical (ie based on price information) process</li> <li>■ Does not rely on human intervention</li> <li>■ Strong IT infrastructure and currency specialists</li> </ul>					
Hedging Return		Hedging Ratios				
Performance (Total Hedging Portfolio)						
	3 months (%)	1 year (%)	3 years (% p.a.)			
Record Hedge	-0.66	2.03	0.91			
50% Illustrative Hedge	-1.04	1.81	1.80			
Relative	+0.38	+0.22	-0.89			
Currency Hedging 3 Month Performance in Sterling Terms						
	Start Exposure (£)	End Exposure (£)	Currency Return (%)	50% Hedge Return (%)	Record Hedge Return (%)	Net Return (%)
USD	465,793,892	565,569,255	5.47	-2.63	-1.83	3.64
EUR	190,822,399	198,035,939	-2.69	1.41	1.38	-1.31
JPY	123,474,456	136,434,306	-2.60	1.36	0.86	-1.74
<b>Total</b>	<b>780,090,748</b>	<b>900,039,500</b>	<b>2.23</b>	<b>-1.04</b>	<b>-0.66</b>	<b>1.57</b>
Source: Record Currency Management. Note: Exposures are 1 month lagged. Returns are estimated by JLT.						

### Comments:

- Over the quarter, the US dollar strengthened significantly against Sterling whereas the Euro and Yen weakened. Overall, as the majority of the hedging was in US Dollars, the impact of currency hedging has had a detrimental impact, offsetting the positive effect of the Dollar movement.
- Over the quarter, Record has outperformed against a 50% hedge at a total level.
- The overall hedging ratio has decreased due to a significant fall in the Dollar ratio, although both Euro and Yen ratios have increased.
- The increase in mandate size is because the Barings proceeds have been invested in BlackRock passive equities, which are part of the hedging programme.

## 5.10 Pyrford – DGF

Mandate	Benchmark	Outperformance Target	Inception Date																	
DGF	RPI + 5% p.a.	0%	19 November 2013																	
Reason in Portfolio	Reason Manager Selected																			
To provide an equity like return over the long term but with a lower level of volatility.	■ Asset allocation skill between equities, bonds and cash	■ Fundamental approach to stock selection																		
Value (£'000)	% Fund Assets																			
£118,799	3.4																			
Relative returns <sup>#1</sup>		Performance																		
<p>Quarterly relative return</p>		<table border="1"> <thead> <tr> <th></th> <th>3 months (%)</th> <th>1 year (%)</th> <th>3 years (% p.a.)</th> </tr> </thead> <tbody> <tr> <td>Fund</td> <td>0.7</td> <td>NA</td> <td>NA</td> </tr> <tr> <td>Benchmark</td> <td>1.7</td> <td>NA</td> <td>NA</td> </tr> <tr> <td>relative</td> <td>-1.0</td> <td>NA</td> <td>NA</td> </tr> </tbody> </table>				3 months (%)	1 year (%)	3 years (% p.a.)	Fund	0.7	NA	NA	Benchmark	1.7	NA	NA	relative	-1.0	NA	NA
	3 months (%)	1 year (%)	3 years (% p.a.)																	
Fund	0.7	NA	NA																	
Benchmark	1.7	NA	NA																	
relative	-1.0	NA	NA																	
Source: Data provided by WM Performance Services, and Pyrford																				

### Comments:

- The Fund produced a positive return over the quarter, albeit below the long term target of RPI + 5% p.a.
- Over the quarter, the portfolio's UK equities lost ground and underperformed against their underlying index, the FTSE All-Share. However, the Fund was driven by its overseas equity allocation which contributed positively to performance returning almost 3%, although much of this can be attributed to a strengthening in the US dollar.
- The Fund's overseas bonds added further to performance over the quarter, outperforming its underlying index. The gain can also be attributed to the strengthening of the US dollar.
- During the quarter, the asset allocation of the portfolio changed. The Fund reduced its equity allocation by 5%. The model allocation is now: equities 30%, fixed income 67%, cash 3%. This reflects the view that there is very little fundamental value in either equities or longer duration quality sovereign bonds and that capital market valuations do not discount the significant structural economic problems and material risks that exist. The focus remains on balance sheet strength, profitability, earnings visibility and value.
- Pyrford continues to adopt a defensive stance within its fixed income holding by owning short duration securities in order to protect the capital value of the portfolio from expected rises in yields. At the end of the third quarter the modified duration of the fixed income portfolio was 2.7 years. During the quarter the portfolio sold out of German bonds, after a decline in yields and invested the proceeds in US Treasuries.



## 5.11 Barings – DGF

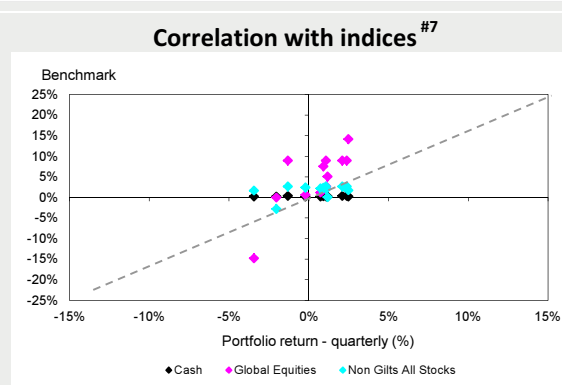
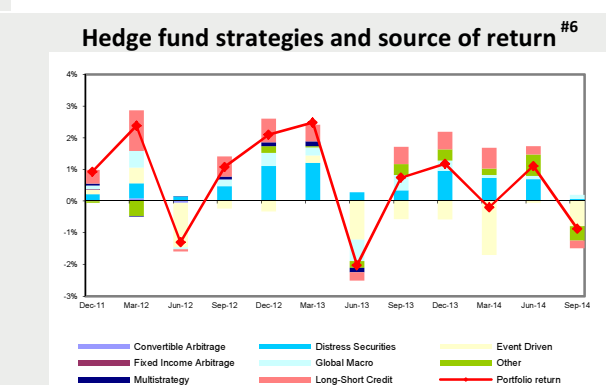
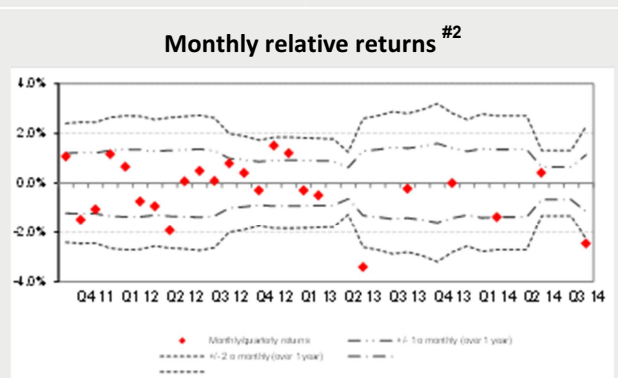
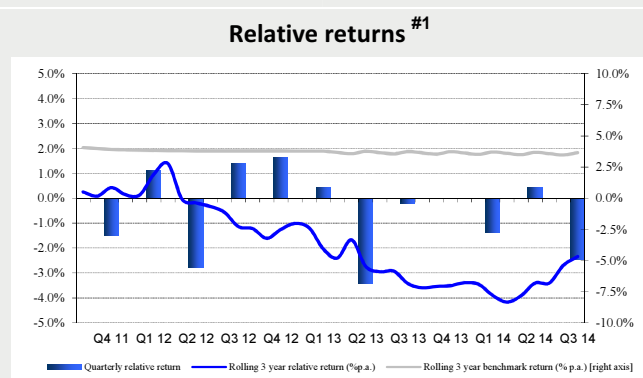
Mandate	Benchmark	Outperformance Target	Inception Date		
DGF	3 Month Libor + 4% p.a.	0%	18 November 2013		
Reason in Portfolio	Reason Manager Selected				
To provide an equity like return over the long term but with a lower level of volatility.	■ Dynamic asset allocation across a range of asset classes				
Value (£'000)	% Fund Assets				
£0	0.0				
Relative returns <sup>#1</sup>		Performance			
<p>Quarterly relative return</p>					
		3 months (%)	1 year (%)	3 years (% p.a.)	
		Fund	1.9	NA	NA
		Benchmark	0.9	NA	NA
		relative	+1.0	NA	NA
Source: Data provided by WM Performance Services, and Baring					

### Comments:

- The Fund exited from the Barings Dynamic Asset Allocation Fund towards the end of the quarter following the announcement in August 2014 that Percival Stanion, Andrew Cole and Shaniel Ramjee were to leave Barings.
- The Fund delivered a modest positive return over the quarter. The portfolio benefited from exposure to overseas developed equities. The fund had positions in the US, Japan and to a smaller extent to Emerging Markets.
- In addition to the positive contribution from overseas developed equities, exposure to alternatives, bonds and commercial property made positive contributions. These strategies added 0.2%, 0.4% and 0.1%, respectively, to the Fund's overall total contribution of 0.8%.
- Like last quarter, despite the Fund's considerable UK equity weighting, the asset class did not contribute as much as the Fund's other developed market equities to the overall absolute performance. The UK suffered due to the higher exposure to weaker sectors such as Materials and Energy as well as numerous stock specific issues such as the widely reported Tesco reporting error.
- There were detractions from forward currency hedging and UK equities with contributions of -0.5% and -0.2%, respectively.

## 5.12 Signet – Fund of Hedge Funds

Mandate	Benchmark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge Funds	3 month LIBOR +3.0%	4.8%	August 2007
Reason in Portfolio		Reason Manager Selected	
To reduce the volatility of the Growth portfolio and increase diversification		<ul style="list-style-type: none"> <li>Niche fixed income strategy focus</li> <li>Established team with strong track record</li> <li>Complemented other funds in portfolio</li> </ul>	
Value (£'000)	% Fund Assets	Number of Funds	
£65,940	1.9	25	



**Performance**

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	-1.6	0.1	1.3
Benchmark	0.9	3.5	3.7
relative	-2.4	-3.3	-2.3

Source: Data provided by WM Performance Services, and Signet.

### Comments:

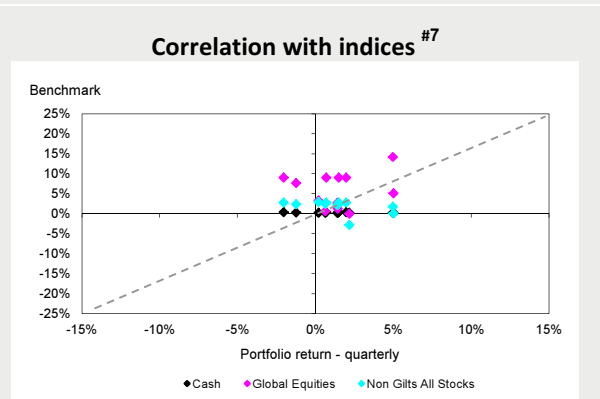
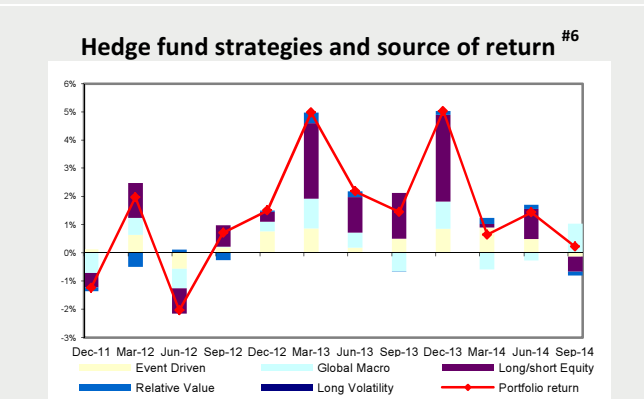
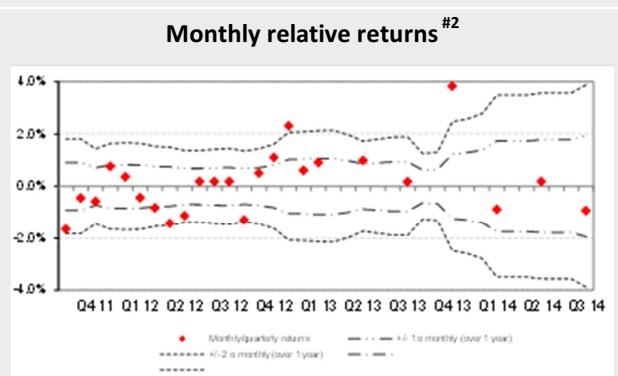
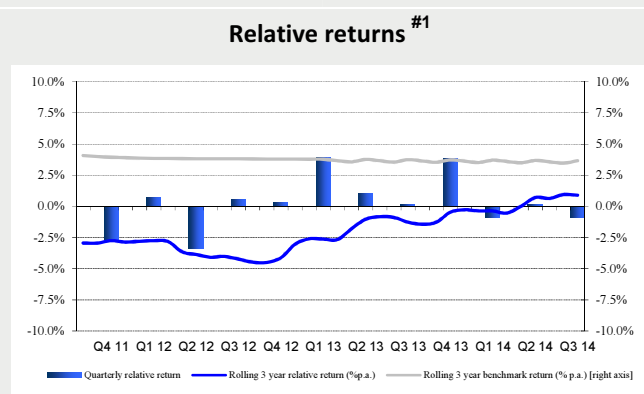
- Signet has underperformed over the quarter, 1 year and 3 years.
- In particular, the rolling 3 year performance has remained behind the benchmark since Q2 2012.
- Only three strategies contributed positively to Signet’s performance, the highest contributor being Global Macro (0.13%) and. The worst contribution came from Event Driven strategies (-0.80%) over the quarter.
- There is little correlation between this Fund and cash or non-gilt bonds, but a weak correlation with global equities. This suggests that this Fund acts as a good diversifier to other asset classes.

### 5.13 Stenham – Fund of Hedge Funds

Mandate	Benchmark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge Funds	3 month LIBOR +3.0%	3.5%	August 2007

Reason in Portfolio	Reason Manager Selected
To reduce the volatility of the Growth portfolio and increase diversification	<ul style="list-style-type: none"> <li>Focused multi-strategy approach, concentrating on long / short equity, global macro and event driven strategies</li> <li>Established team, strong track record at selecting managers</li> <li>Complemented other funds in portfolio</li> </ul>

Value (£'000)	% Fund Assets	Number of Funds Over The Period
£38,038	1.1	19



**Performance**

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	-0.1	5.8	4.6
Benchmark	0.9	3.5	3.7
Relative	-0.9	+2.2	+0.9

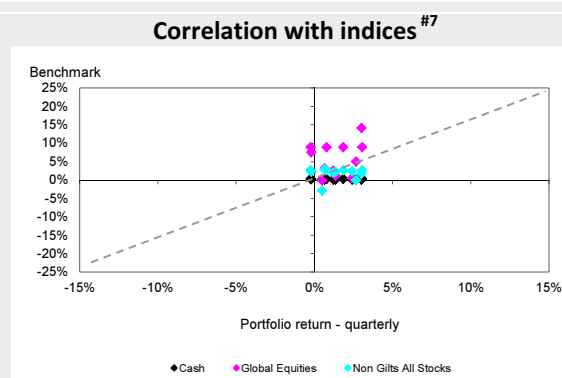
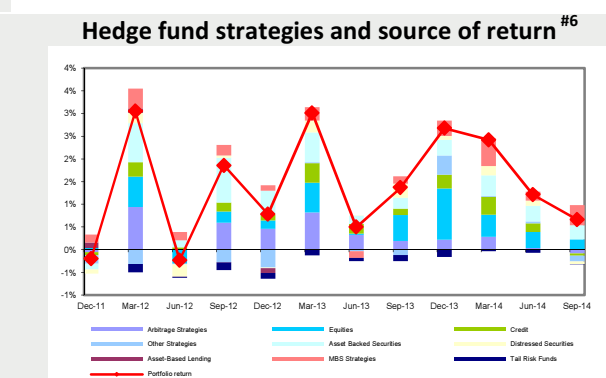
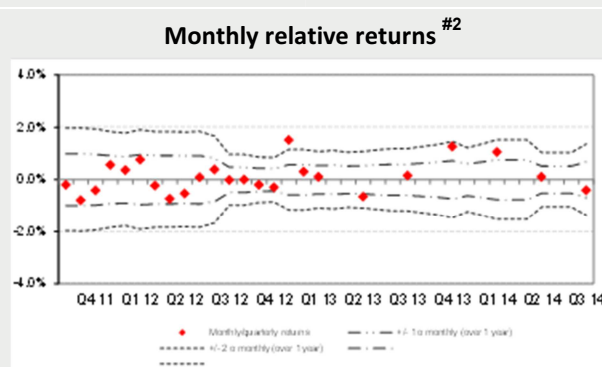
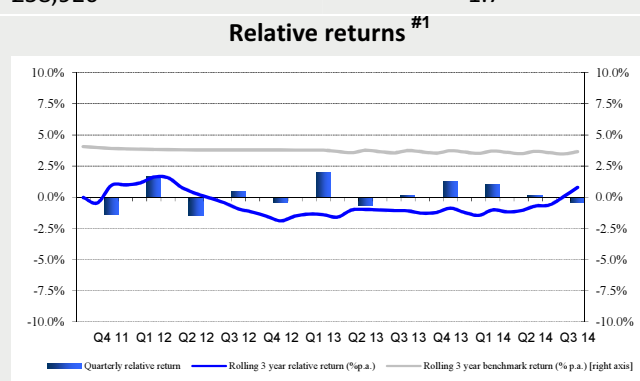
Source: Data provided by WM Performance Services, and Stenham.

**Comments:**

- Stenham has outperformed the target over one year and three years.
- The three year performance has improved from 4.4% p.a. to 4.6% p.a. and remains ahead of the benchmark.
- Positive contributions to the quarterly absolute return came from Global Macro (1.0%). Long/Short Equity, Event Driven and Relative Value contributed negatively.
- The allocation to the Long / Short Equity makes up 42.0% of the total Fund allocation, with Global Macro and Event Driven at approximately 20% each. The allocation to Cash remained stable over the quarter.
- The number of funds increased by one to 18.
- There is no clear correlation between this Fund and cash, global equities or non-gilt bonds. This suggests that this Fund acts as a good diversifier to the Avon Pension Fund's other asset classes.

## 5.14 Gottex – Fund of Hedge Funds

Mandate	Benchmark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge Funds	3 month LIBOR +3.0%	2.5%	August 2007
Reason in Portfolio		Reason Manager Selected	
To reduce the volatility of the Growth portfolio and increase diversification		<ul style="list-style-type: none"> <li>■ Niche market neutral investment strategy</li> <li>■ Established team, strong track record</li> <li>■ Complemented other funds in portfolio</li> </ul>	
Value (£'000)	% Fund Assets	Number of Funds	
£58,926	1.7	Not available	



**Performance**

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	0.5	5.6	4.5
Benchmark	0.9	3.5	3.7
Relative	-0.4	+2.0	+0.8

Source: Data provided by WM Performance Services, and Gottex.

### Comments:

- The Fund has a diverse range of strategy exposures, Fundamental MN Equity is the largest exposure at 15.7%, with Event Driven, Asset Backed Securities, Long-Short Credit and Mortgage Backed Securities each over 10%.
- Exposure to Fundamental Equity was reduced by 2.9% in favour of asset-backed and options arbitrage strategies.
- Gottex have outperformed their target over 12 months and 3 years.
- There is no clear correlation between this Fund and cash or non-gilt bonds, and a weak correlation with global equities. This suggests that this Fund acts as a good diversifier to the Avon Pension Fund's other asset classes.

## 5.15 Schroder – UK Property

Mandate	Benchmark	Outperformance Target	Inception Date																
UK property	IPD UK pooled	+1.0%	February 2009																
Reason in Portfolio	Reason Manager Selected																		
To reduce the volatility of the Growth portfolio and increase diversification	<ul style="list-style-type: none"> <li>■ Demonstrable track record of delivering consistent, above average performance.</li> <li>■ Team though small is exclusively dedicated to UK multi-manager property management but can draw on the extensive resources of the Schroders direct property team.</li> <li>■ Well structured and research orientated investment process.</li> </ul>																		
Value (£'000)	% Fund Assets	Tracking Error	Number of Funds																
£166,655	4.7	Not available	14																
Relative returns #1		Asset Allocation #5																	
Contribution to relative return #6		Performance																	
		<table border="1"> <thead> <tr> <th></th> <th>3 months (%)</th> <th>1 year (%)</th> <th>3 years (% p.a.)</th> </tr> </thead> <tbody> <tr> <td>Fund</td> <td>4.5</td> <td>19.1</td> <td>9.5</td> </tr> <tr> <td>Benchmark</td> <td>4.0</td> <td>16.8</td> <td>7.4</td> </tr> <tr> <td>relative</td> <td>+0.5</td> <td>+2.0</td> <td>+2.0</td> </tr> </tbody> </table>			3 months (%)	1 year (%)	3 years (% p.a.)	Fund	4.5	19.1	9.5	Benchmark	4.0	16.8	7.4	relative	+0.5	+2.0	+2.0
	3 months (%)	1 year (%)	3 years (% p.a.)																
Fund	4.5	19.1	9.5																
Benchmark	4.0	16.8	7.4																
relative	+0.5	+2.0	+2.0																
		Source: Data provided by WM Performance Services, and Schroders.																	

**Comments:**

- Schroder were appointed to manage UK Property on a segregated, multi-manager basis. The investments held within the underlying funds are primarily direct, although some managers might use listed securities for diversification.
- Over the quarter, the fund outperformed the benchmark mainly due to strong returns from value add holdings, with a contribution also from core fund holdings.
- Cash offset this outperformance to some extent as would be expected in positive markets. Cash was a relatively large holding at the end of the quarter following the sale of Standard Life Investments UK Shopping Centre Trust for approximately £5.8 million.
- The strongest contributor continued to be the Industrial Property Investment Fund (IPIF), followed by the Metro Property Unit Trust.
- Continuing from the last quarter, value add funds made the largest contribution over 12 months, in particular the West End of London PUT. This was partly redeemed over the latest quarter following its strong performance.
- The three year performance remains strong, exceeding the benchmark by 2.0% per annum.
- They are looking to increase exposure to the industrial sector and invest in the ex-central London office market.
- Schroder expect property returns of 6-7% p.a. between end-2014 and end-2018, subject to the continuing growth of the UK economy. They see a risk that increasing interest rates will affect capital values in 2016-2017.

## 5.16 Partners – Overseas Property

Reason in Portfolio	Reason Manager Selected
To reduce the volatility of the Growth portfolio and increase diversification	<ul style="list-style-type: none"> <li>■ Depth of experience in global property investment and the resources they committed globally to the asset class.</li> <li>■ The preferred structure for the portfolio was via a bespoke fund of funds (or private account) so the investment could be more tailored to the Fund's requirements.</li> </ul>

- The mandate awarded to Partners by the Fund commenced in August 2009, although draw downs are being made gradually over time, and the full extent of the Fund's commitment has not yet been invested.
- Partners invest in direct, primary and secondary private real estate investments on a global basis.
- The data below is as at 30 June 2014 due to availability of information at the time of writing.

### Portfolio update

To date, Partners have drawn down approximately £118 million. A total of £2.26 million was drawn down over the quarter, across Real Estate Secondary 2009, Global Real Estate 2008 and Global Real Estate 2011. The draw downs commenced in September 2009.

The funds invested to date have been split by Partners as follows:

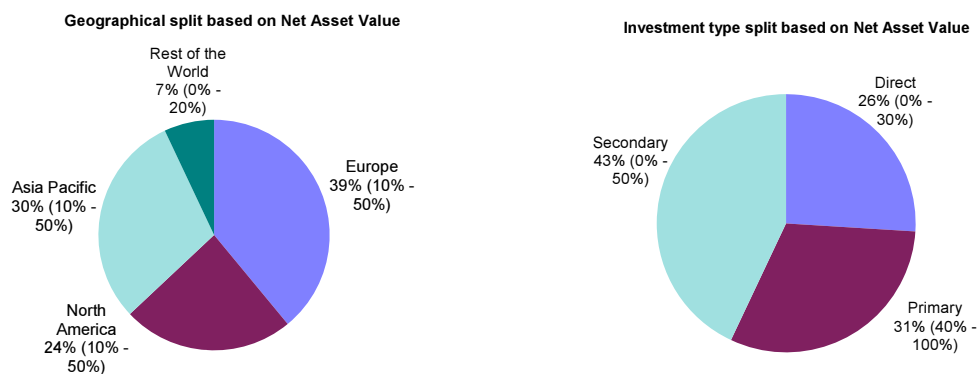
Partners Fund	Total Drawn Down (£ Million)	Net Asset Value as at 30 June 2014 (£ Million)	Since Inception Net IRR
Real Estate Secondary 2009	18.15	19.94	13.2
Global Real Estate 2008	31.01	25.44	8.1
Asia Pacific and Emerging Market Real Estate 2009	13.83	12.33	8.1
Distressed US Real Estate 2009	14.75	11.16	10.0
Global Real Estate 2011	21.60	21.08	8.6
Direct Real Estate 2011	10.49	10.95	8.4
Real Estate Secondary 2013	3.24	3.79	21.8
Global Real Estate 2013	5.16	4.95	0.5
<b>Total</b>	<b>118.24</b>	<b>109.64</b>	<b>9.3</b>

Source: Partners. (adjusted for cash flows), the above is Partners' valuation as at 30 June 2014.

The Net IRR is as expected, and in line with the mandate expectation. It is calculated using the net asset value, cash returned and the amount drawn down.



The investments in the funds noted above have resulted in a portfolio that was, as at 30 June 2014, split regionally as shown in the chart on the left below, and across different investment types as shown on the right. We show in brackets for each region the current guideline allocations to each region that are in place for the Fund's portfolio.



Source: Partners

This quarter, the allocation has increased to Asia Pacific (from 27% to 30%) with a corresponding decrease Europe (from 42% to 39%). The allocation decreased in North America (from 25% to 24%) and Asia Pacific (from 29% to 27%). These remain within the guidelines.

The exposure to Secondary has decreased by 6% this quarter, with both Primary and Direct increasing by 3%. Primary exposure continues to be below the guidelines. Short-term deviation from the guidelines are expected whilst the amount drawn-down is below target, and we do not believe the current positioning to be of concern.

## Performance

Distributions since inception total £29.36m, with distributions worth £2.14m over the most recent quarter.

Performance of Partners is lagged by 1 quarter. Over Q2 2014, the manager produced a return of -2.1% compared to the benchmark of 4.3%. However, note that the net IRR quoted on the previous page is a better measure of performance than the quarterly WM return.

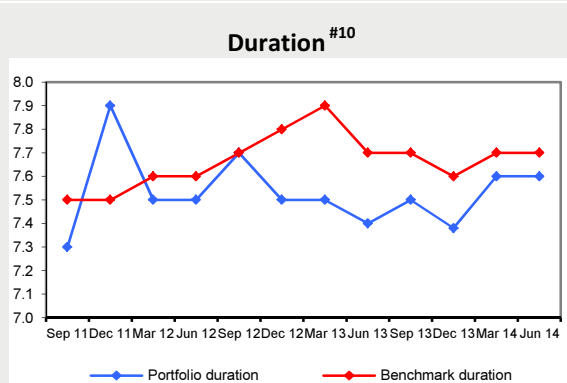
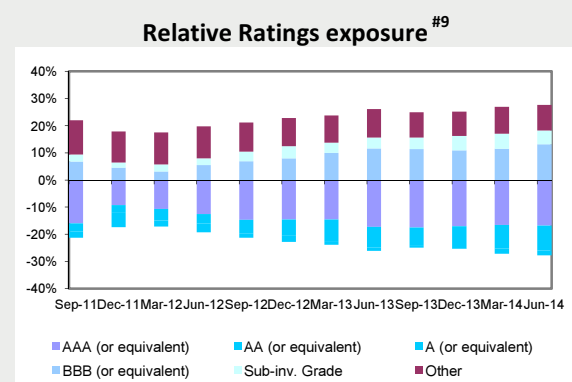
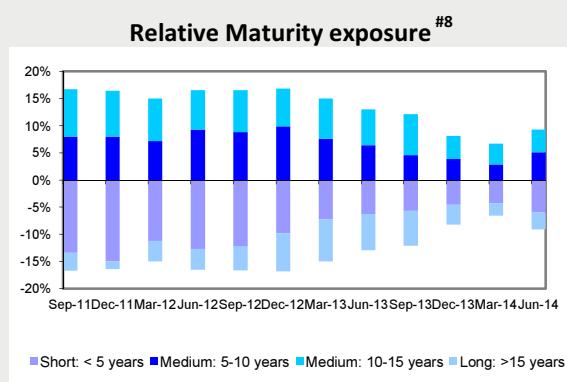
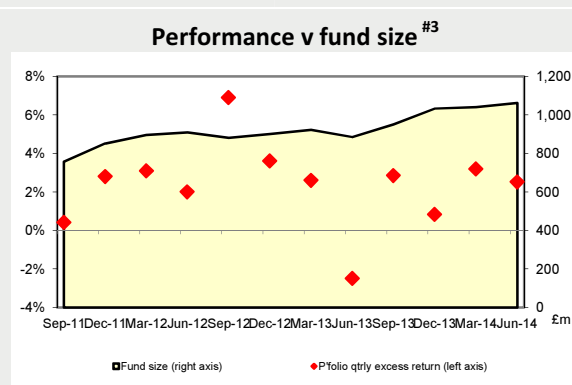
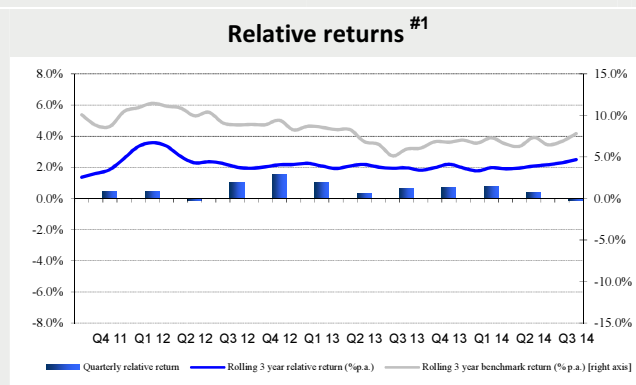
For this type of mandate a more appropriate measure of performance is the net IRR rather than the index due to the longer term value-add and opportunistic strategies of the Partners mandate when compared to a more 'core' buy and hold approach represented by the index.

In particular, the impact of timing of distributions is reflected within the net IRR. In addition, short term figures can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold. This can either enhance or subdue short term performance depending on if there is any bias over that period to distributions or investments.

There will also be differences between IRR and the index because the geographies and strategies are different to the benchmark, currency fluctuations and the dilution effect of new money being invested.

## 5.17 Royal London Asset Management – Fixed Interest

Mandate	Benchmark	Outperformance Target	Inception Date
UK Corporate Bonds	iBoxx £ non-Gilts all maturities	+0.8%	July 2007
Reason in Portfolio		Reason Manager Selected	
To maintain stability in the Fund as part of a diversified fixed income portfolio		<ul style="list-style-type: none"> <li>■ Focused research strategy to generate added value</li> <li>■ Focus research on unrated bonds provided a “niche” where price inefficiencies more prevalent</li> <li>■ Product size means can be flexible within market</li> </ul>	
Value (£'000)	% Fund Assets	Number of Holdings	
£287,071	8.1	n/a	



### Performance

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	2.8	9.4	10.3
Benchmark	2.9	7.5	7.8
relative	-0.1	+1.8	+2.3

Source: Data provided by WM Performance Services, and RLAM

- Note that the charts above are as at 30 June 2014 due to availability of data at the time of writing. Performance is to 30 September 2014.

**Comments:**

- RLAM have maintained a consistent philosophy for some time – to be significantly underweight to AAA and to a lesser extent AA and A rated bonds, and overweight BBB and unrated bonds. This has benefited performance and resulted in significant outperformance at the high end of expectations for a mandate of this type.
- Under this philosophy, the fund has outperformed over one year and three year periods.
- Performance relative to the benchmark may be volatile in the short term due to RLAM’s allocation to unrated bonds. These investments are not necessarily riskier or “junk status” and RLAM place their own rating on the bonds using their own research.

## 5.18 BlackRock – Passive Multi-Asset

Mandate	Benchmark	Outperformance Target	Inception Date																
Passive multi-asset	In line with customised benchmarks using monthly mean fund weights	0%	April 2003																
Reason in Portfolio	Reason Manager Selected																		
To provide asset growth as part of diversified portfolio	<ul style="list-style-type: none"> <li>■ To provide low cost market exposure across multi asset classes</li> <li>■ Provide efficient way for rebalancing between bonds and equities within a single portfolio</li> </ul>																		
Value (£'000)	% Fund Assets																		
£1,288,341	36.4																		
<p><b>Relative returns #1</b></p>		<p><b>Asset Allocation #5</b></p>																	
<p><b>Contribution to absolute return #6</b></p>		<p><b>Performance</b></p> <table border="1"> <thead> <tr> <th></th> <th>3 months (%)</th> <th>1 year (%)</th> <th>3 years (% p.a.)</th> </tr> </thead> <tbody> <tr> <td>Fund</td> <td>2.6</td> <td>9.4</td> <td>12.3</td> </tr> <tr> <td>Benchmark</td> <td>2.7</td> <td>8.9</td> <td>12.2</td> </tr> <tr> <td>relative</td> <td>-0.1</td> <td>+0.5</td> <td>+0.1</td> </tr> </tbody> </table>			3 months (%)	1 year (%)	3 years (% p.a.)	Fund	2.6	9.4	12.3	Benchmark	2.7	8.9	12.2	relative	-0.1	+0.5	+0.1
	3 months (%)	1 year (%)	3 years (% p.a.)																
Fund	2.6	9.4	12.3																
Benchmark	2.7	8.9	12.2																
relative	-0.1	+0.5	+0.1																
Source: Data provided by WM Performance Services, and BlackRock																			

### Comments:

- Being a passive mandate, with a customised benchmark based on the monthly mean fund weights, there is nothing unusual arising in risk and performance.
- The positive absolute return was the result of both equities and bonds rising over quarter.
- The magnitude of the relative volatility in the portfolio remains small.

## 5.19 BlackRock No.2 – Property account (“ring fenced” assets)

Mandate	Benchmark	Outperformance Target	Inception Date																	
Overseas property	Customised benchmarks using monthly mean fund weights	0%	September 2009																	
Reason in Portfolio	Reason Manager Selected																			
This portfolio was created to hold the assets intended for investment into Property.	■ BlackRock were the Fund’s passive provider and ‘swing fund’ and offered the most efficient solution at the time the portfolio was created.																			
Value (£'000)	% Fund Assets																			
£14,913	0.4																			
Relative returns <sup>#1</sup>		Performance																		
		<table border="1"> <thead> <tr> <th></th> <th>3 months (%)</th> <th>1 year (%)</th> <th>3 years (% p.a.)</th> </tr> </thead> <tbody> <tr> <td>Fund</td> <td>2.4</td> <td>7.9</td> <td>8.4</td> </tr> <tr> <td>Benchmark</td> <td>2.3</td> <td>7.8</td> <td>8.3</td> </tr> <tr> <td>relative</td> <td>+0.1</td> <td>+0.1</td> <td>+0.1</td> </tr> </tbody> </table>				3 months (%)	1 year (%)	3 years (% p.a.)	Fund	2.4	7.9	8.4	Benchmark	2.3	7.8	8.3	relative	+0.1	+0.1	+0.1
	3 months (%)	1 year (%)	3 years (% p.a.)																	
Fund	2.4	7.9	8.4																	
Benchmark	2.3	7.8	8.3																	
relative	+0.1	+0.1	+0.1																	
Source: Data provided by WM Performance Services, and BlackRock																				

### Comments:

- Each of the three main asset allocation holdings (UK Equity futures, US Equity and UK Gilts) generated positive absolute returns.

This report may not be further copied or distributed without the prior permission of JLT Employee Benefits. This analysis has been based on information supplied by our data provider Thomson Reuters and by investment managers. While every reasonable effort is made to ensure the accuracy of the data JLT Employee Benefits cannot retain responsibility for any errors or omissions in the data supplied. It is important to understand that this is a snapshot, based on market conditions and gives an indication of how we view the entire investment landscape at the time of writing. Not only can these views change quickly at times, but they are, necessarily, generic in nature. As such, these views do not constitute advice as individual client circumstances have not been taken into account. Please also note that comparative historical investment performance is not necessarily a guide to future performance and the value of investments and the income from them may fall as well as rise. Changes in rates of exchange may also cause the value of investments to go up or down. Details of our assumptions and calculation methods are available on request.

## Appendix 1: Market Events

Asset Class	What happened?	
	Positive Factors	Negative Factors
<b>UK Equities</b>	<ul style="list-style-type: none"> <li>■ Towards the end of the quarter, Scotland voted to stay as part of the UK's political union. This cleared months of uncertainty over potential negotiations of sharing the nation's debts and assets that had weighed on investors' confidence.</li> <li>■ The Office for National Statistics (ONS) revised the UK's economic growth up to 0.9% for Q2 2014 compared with the previous estimate of 0.8%. As per the ONS' revised estimates, GDP was 2.7% higher than its pre-crisis peak by the end of Q2 2014.</li> </ul>	<ul style="list-style-type: none"> <li>■ Consumer confidence in the UK edged down as reflected by the GfK Consumer Confidence Index which declined in September to -1 from 1 in August. The gauge, which had recovered sharply early in the year, slipped on concerns that economic growth would not benefit the personal finances of people in Britain.</li> <li>■ Despite steady economic growth, the ONS figures indicate that the country's current account deficit widened from 4.7% of GDP in Q1 2014 to 5.2% in Q2 2014.</li> </ul>
<b>Overseas Equities:</b>		
<b>North America</b>	<ul style="list-style-type: none"> <li>■ Aided by a surge in exports and a rise in business spending, US GDP grew at an annualised rate of 4.6% in Q2 2014, marking the fastest pace of growth in two years. The growth rate has now exceeded 3.5% in three of the past four quarters.</li> <li>■ The unemployment rate fell to 5.9% in September, marking the first time that unemployment has been below 6% since July 2008. The US Labour department said that the economy added 248,000 jobs in September while job growth numbers for July and August were also revised upwards.</li> </ul>	<ul style="list-style-type: none"> <li>■ As the Federal Reserve's quantitative easing program is due to end in Q4 2014, the timing of the first interest rate hike remains a headwind for the equity markets in the near term. While the market expects interest rates to start inching upward towards mid 2015, Janet Yellen has often emphasised that any such move will depend on the strength of economic data.</li> <li>■ Labour force participation rate fell to 62.7% in September—the lowest reading since February 1978. A lower participation rate implies that fewer people are looking for work, limiting an economy's ability to grow.</li> </ul>

Asset Class	What happened?	
	Positive Factors	Negative Factors
<b>Europe</b>	<ul style="list-style-type: none"> <li>■ In response to a continued decline in inflation, employment and production readings, the European Central Bank (ECB) cut its benchmark interest rate to 0.05%, and reduced the deposit rate to -0.2% in September 2014. Moreover, they announced a programme to buy asset-backed securities later this year.</li> <li>■ Equities were buoyed in the latter half of Q3 2014 as expectations rose that the ECB will announce a full-fledged quantitative easing program in the near term. Policymakers have hinted that the bank stands ready to try any unconventional measures to avert the threat of deflation in the Euro area.</li> </ul>	<ul style="list-style-type: none"> <li>■ Eurozone equities posted negative returns over Q3 2014 as macro-economic data released during the period further substantiated that the region's fragile economic recovery was slowing. In addition, worries over the volatile situation in Ukraine and the potential impact of sanctions on Russia weighed on the region's equities.</li> <li>■ Eurozone GDP recorded zero growth in Q2 2014. Weakness in France and Germany, which together contribute approximately two-thirds of the output in the region, offset gains in some of the other countries such as Portugal and Spain. Moreover, inflation fell to 0.3% in September from 0.4% in August, fuelling fears that deflationary pressures may dampen the region's economic recovery.</li> </ul>
<b>Japan</b>	<ul style="list-style-type: none"> <li>■ Corporate earnings for Q2 2014 beat analysts' estimates—a trend held for seven consecutive quarters. The Yen, meanwhile, hit a multi-year low of JPY 108 versus the US dollar during the quarter. This weakness in the Yen is expected to further boost the profitability of export-oriented companies.</li> <li>■ Japan's public pension funds, including the USD 1.2 trillion Government Pension Investment Fund, sold Japanese government bonds worth USD 10.1 billion during the April to June quarter. This was in line with the recently announced portfolio reallocation to move its assets away from low-yielding bonds into equities.</li> </ul>	<ul style="list-style-type: none"> <li>■ The sales tax hike in April continued to adversely impact economic data released during the Q3 2014. Q2 2014 GDP contracted sharply by 7.1% on an annualised basis—the largest since 2009. The effect of the hike in levy was widespread with consumption and capital spending falling by 5.1% each during the quarter.</li> <li>■ The Bank of Japan (BoJ) kept monetary policy unchanged, maintaining its current annual expansion rate of JPY 60-70 trillion. However, analysts expect that the BoJ would have to undertake further easing to reach its inflation target of 2%.</li> </ul>



Asset Class	What happened?	
	Positive Factors	Negative Factors
<b>Asia Pacific</b>	<ul style="list-style-type: none"> <li>■ A rally in Indian stocks continued following the election of a new government and the indices gained another 4.8% over Q3 2014. A better-than-expected GDP growth rate of 5.7% for Q2 2014 compared with 4.6% growth witnessed in Q1 2014 indicates that growth may be picking up pace. Also, Standard and Poor's raised the outlook for India's "BBB-minus" rating to "stable" from "negative" towards the end of September 2014.</li> <li>■ South Korea recorded its 32nd consecutive month of trade surplus owing to strong exports, which grew by 6.8% year-on-year in September. The Korean government announced a stimulus package of USD 40 billion in July to stimulate the economy and unveiled a new tax plan prodding cash-hoarding companies to spend more in wages and dividends or face extra taxes.</li> </ul>	<ul style="list-style-type: none"> <li>■ Asia Pacific (excluding Japan) equities ended the quarter marginally lower as strong economic data coming out of the US and resulting expectations of an interest rate hike by the Federal Reserve concerned the markets.</li> <li>■ Stocks fell marginally in Hong Kong over the quarter, with most losses arising in September, as the pro-democracy movement in the city gathered momentum and culminated into street protests towards the end of the quarter.</li> </ul>
<b>Emerging Markets</b>	<ul style="list-style-type: none"> <li>■ Chinese equities performed positively during the quarter amidst mixed economic data. Exports grew by 9.4% in August, while imports fell by 2.4%, further inflating the country's trade surplus. Although the HSBC Purchasing Managers Index (PMI) fell to a three-month low, it managed to remain in the expansionary territory, recording 50.2 in August.</li> <li>■ Standard &amp; Poor's upgraded its debt rating for Greece from 'B-minus' to 'B' in September citing that the fiscal reform efforts are yielding results and the economy remains on track to emerge from a six-year recession next year.</li> </ul>	<ul style="list-style-type: none"> <li>■ For the first time in history, the Russian Rouble fell below the psychological 40-level mark versus the US dollar under the weight of Western sanctions. Russian firms shut out of capital markets due to these sanctions have been purchasing dollars, pushing the Rouble down by approximately 18% since the start of the year.</li> </ul>

Asset Class	What happened?	
	Positive Factors	Negative Factors
<b>Gilts</b>	<ul style="list-style-type: none"> <li>■ Growth expectations in the UK remain strong. However, of the three major sectors (services, construction and manufacturing), services and manufacturing industries have been a drag over the quarter. The monthly Markit/CIPS PMI for the services sector dropped to 58.7 in September from 60.5 in August. Manufacturing output rose by 0.1% in August, down from growth of 0.3% in July.</li> <li>■ Modest Inflation and more-than-estimated spare capacity in the labour market have been restricting the Bank of England (BoE) to undertake interest rate hikes.</li> </ul>	<ul style="list-style-type: none"> <li>■ Gilt prices slipped beginning September 2014 on account of the Scottish Independence referendum. It was speculated that a vote in favour of Scottish independence could result in economic uncertainty in the UK.</li> </ul>
<b>Index Linked Gilts</b>	<ul style="list-style-type: none"> <li>■ With limited issuance of new index-linked gilts and investors continuing to seek inflation protection, demand for index-linked gilts remains high, thus supporting prices.</li> </ul>	<ul style="list-style-type: none"> <li>■ The UK consumer price index grew by a modest 1.6% and 1.5% in July and August 2014 respectively, down from 2.0% in December 2013.</li> <li>■ In an environment where central banks are able to control inflation within a target range, there is limited upside to the return expectations on these instruments.</li> </ul>
<b>Corporate Bonds</b>	<ul style="list-style-type: none"> <li>■ Investment grade credit continues to be an attractive asset class. Central bank policies remain supportive, while regulatory action is forcing banks to improve their creditworthiness. Also, bond defaults remain low as corporates are increasingly reporting improved operational performance.</li> </ul>	<ul style="list-style-type: none"> <li>■ The reduction in credit spreads over the past few months leaves little room for any further contraction.</li> </ul>
<b>Property</b>	<ul style="list-style-type: none"> <li>■ UK commercial property values rose by 0.9% in August 2014, albeit at a moderated pace as compared with the previous two months. The values have now risen by 12.8% over 16 months of consecutive growth.</li> <li>■ Construction PMI rose to 64.2 in September 2014 from 64.0 in August 2014, the highest reading since January 2014.</li> </ul>	<ul style="list-style-type: none"> <li>■ Residential real estate in the UK declined by 0.2% in September 2014, following 16 consecutive months characterised by price increases. The new affordability tests (MMR) introduced in April for house buyers are influencing this, leading to a drop in the number of mortgage approvals to 64,212 in August 2014—the weakest reading since May 2014.</li> </ul>

## Economic statistics

	Quarter to 30 September 2014			Year to 30 September 2014		
	UK	Europe <sup>(1)</sup>	US	UK	Europe <sup>(1)</sup>	US
Real GDP growth	0.7%	n/a	0.9%	3.0%	n/a	2.3%
Unemployment rate	6.3%	11.5%	5.9%	6.3%	11.5%	5.9%
Previous	6.5%	11.6%	6.1%	7.7%	11.1%	7.3%
Inflation change <sup>(2)</sup>	0.1%	-0.1%	-0.1%	1.2%	0.3%	1.7%
Manufacturing Purchasing Managers' Index	51.6	50.3	56.6	51.6	50.3	56.6
Previous	57.5	51.8	55.3	56.7	51.1	56.2

Source: Thomson Reuters, market, Institute for Supply Management, Eurostat, United States Department of Labor, US Bureau of Economic Analysis. "Previous" relates to data as at the previous quarter or year end.

(1) EU changing composition area; (2) CPI inflation measure

## Appendix 2: Glossary of Terms

Term	Definition
Absolute Return	The actual return, as opposed to the return relative to a benchmark.
Annualised	Figures expressed as applying to 1 year.
Bond Assets	Assets held in the expectation that they will exhibit a degree of sensitivity to yield changes. The value of a benefit payable to a pensioner is often calculated assuming the invested assets in respect of those liabilities achieve a return based on UK bonds.
Growth Assets	Assets held in the expectation that they will achieve more than the return on UK bonds. The value of a benefit payable to a non-pensioner is often calculated assuming the invested assets in respect of those liabilities achieve a return based on UK bonds plus a premium (for example, if holding equities an equity risk premium may be applied). The liabilities will still remain sensitive to yields although the Growth assets may not.
Duration	The weighted average time to payment of cashflows (in years), calculated by reference to the time and amount of each payment. It is a measure of the sensitivity of price/value to movements in yields.
Funded Liabilities	The value of benefits payable to members that can be paid from the existing assets of the plan (i.e. those liabilities that have assets available to meet them).
High Yield	A type of bond which has a lower credit rating than traditional investment grade corporate bonds or government bonds. These bonds pay a higher yield than investment grade bonds.
Market Statistics Indices	<p>The following indices are used for asset returns:</p> <p>UK Equities: FTSE All-Share Index</p> <p>Overseas Equities: FTSE AW All-World ex UK</p> <p>UK Gilts (&gt;15 yrs or &gt;20 yrs): FTSE Brit Govt Fixed Over 15 (or 20) Years Index</p> <p>Corporate Bonds(&gt;15 yrs AA): iBoxx £ Corp 15+ Years AA Index</p> <p>Non-Gilts (&gt;15 yrs): iBoxx £ Non-Gilts 15+ Years Index</p> <p>Index Linked Gilts (&gt;5yrs): FTSE Brit Govt Index Link Over 5 Years Index</p> <p>Hedge Funds: CS/Tremont Hedge Fund Index</p> <p>Commodities: S&amp;P GSCI Commodity GBP Total Return Index</p> <p>High Yield: Bank Of America Merrill Lynch Global High Yield Index</p> <p>Property: IPD Property Index (Monthly)</p> <p>Infrastructure: FTSE MACQ Global Infrastructure Index</p> <p>Cash: 7 day London Interbank Middle Rate</p> <p>Price Inflation: All Items Retail Price Index</p> <p>Earnings Inflation: UK Average Weekly Earnings Index - Whole Economy excluding Bonuses</p>
Market Volatility	The impact of the assets producing returns different to those assumed within the actuarial valuation basis, excluding the yield change and inflation impact.

Term	Definition
Mercer Gilt Yield	An estimate of the yield available on a notional portfolio of UK Government conventional gilt stocks whose cashflows approximately match the Fund's estimated benefit cashflows
Money-Weighted Rate of Return	The rate of return on an investment including the amount and timing of cashflows.
Non-Pensioner Liability	The value of benefits payable to those who are yet to retire, including active and deferred members.
Pensioner Liability	The value of benefits payable to those who have already retired, irrespective of their age.
Relative Return	The return on a fund compared to the return on another fund, index or benchmark. For IMAGE purposes this is defined as: Return on Fund less Return on Index or Benchmark.
Scheme Investments	Refers only to the invested assets, including cash, held by your investment managers.
Surplus/Deficit	The estimated funding position of the Scheme. This is not an actuarial valuation and is based on estimated changes in liabilities as a result of bond yield changes, asset movements and, if carried out, output from an asset liability investigation (ALI). If no ALI has been undertaken the estimate is less robust.
Three-Year Return	The total return on the fund over a three year period expressed in percent per annum.
Time-Weighted Rate of Return	The rate of return on an investment removing the effect of the amount and timing of cashflows.
Unfunded Liabilities	The value of benefits payable to members that cannot be paid from the existing assets of the Scheme (i.e. those liabilities that have no physical assets available to meet them). These liabilities are effectively the deficit of the Scheme.
Yield (Gross Redemption Yield)	The return expected from a bond if held to maturity. It is calculated by finding the rate of return that equates the current market price to the value of future cashflows.

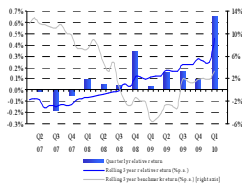
# Appendix 3: Glossary of Charts

The following provides a description of the charts used in Section 6 and a brief description of their interpretation.

## Reference

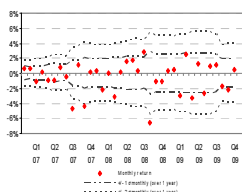
## Description

#1



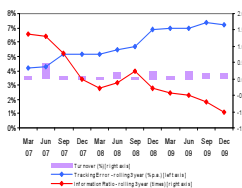
This chart shows the quarterly relative return (blue bars) and rolling 3 year relative return (blue line) for the manager over 3 years/since inception. This shows the ability of the manager to achieve and outperform the benchmark over the medium term. The rolling 3 year benchmark absolute return (grey line) is overlaid to provide a context for relative performance, e.g. consistent underperformance in a falling market.

#2



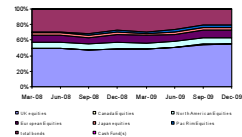
This chart shows the relative monthly returns for 3 years/since inception. It shows the level of fluctuation about the zero axis, i.e. the level of volatility of monthly returns and any tendency for positive or negative returns. The dotted lines show the standard deviation of returns over 1 year periods - this is a standard measure of risk which shows the magnitude of fluctuations of monthly returns. Under common **assumptions**, being within the inside dotted lines (i.e. 1 standard deviation) is roughly likely to occur 2/3rds of the time, while being within the outside lines is roughly likely to occur 1 in 20 times (i.e. 2 standard deviation - which is considered unlikely).

#4



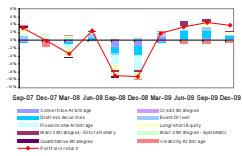
This chart shows the 3 year annualised tracking error (this is the standard deviation of returns which shows the magnitude of the fund returns compared to the benchmark) and the 3 year information ratio (this is the excess return divided by the tracking error). If tracking error increases, the risk taken away from the benchmark increases, and we would expect an increase in the excess return over time (albeit more variable). The turnover is provided to show if any increase in risk is reflected in an increase in the level of active management, i.e. purchases/sales in the portfolio.

#5

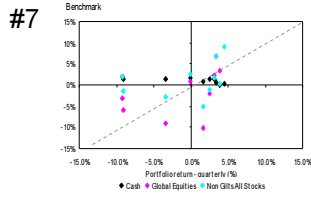


This chart shows the absolute asset allocation or hedge fund strategy allocation over time. This helps to identify any significant change or trends over time in allocation to particular asset allocations/hedge fund strategies.

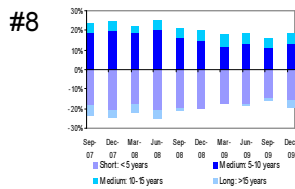
#6



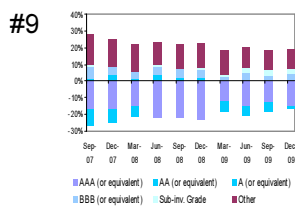
These charts show the breakdown of the return provided by each of the different hedge fund strategies or asset classes over time - this provides a profile of where the returns come from, and should be compared with the volatility chart above to see if risk taken is being rewarded accordingly. The total portfolio return is also shown.



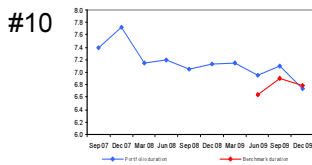
This chart plots the quarterly returns of the fund against quarterly returns of various indices. Any plots on the diagonal line represent the fund and the index achieving the same quarterly return - any below the line represents underperformance relative to the index, above the line represents outperformance. This is to highlight any apparent correlation between the fund returns and any particular index. If a fund is used as a diversifier from, say equities, we would expect to see a lack of returns plotted close to the diagonal line.



This chart shows the holding in short, medium and long maturity bonds relative to the benchmark. Over/underweight positions expose the fund to changes in the yield curve at different terms.



This chart shows the holding in bonds with different credit ratings. AAA is the highest grading (usually for government or supranational organisation bonds) while below BBB is sub-investment grade and has a considerably higher risk of default. The lower the grade the higher the risk and therefore the higher the return expected on the bond.



This chart shows the duration of the fund against the benchmark duration. It shows whether the fixed interest fund manager is taking duration bets against the benchmark.

## Appendix 4: Summary of Mandates

Manager	Mandate	Benchmark	Outperformance target (p.a.)
Jupiter	UK Equities (Socially Responsible Investing)	FTSE All Share	+2%
TT International	UK Equities (Unconstrained)	FTSE All Share	+3-4%
Invesco	Global ex-UK Equities Enhanced (En. Indexation)	MSCI World ex UK NDR	+0.5%
Schroder	Global Equities (Unconstrained)	MSCI AC World Index Free	+4%
SSgA	Europe ex-UK Equities (Enhanced Indexation)	FTSE AW Europe ex UK	+0.5%
SSgA	Pacific inc. Japan Equities (Enhanced Indexation)	FTSE AW Dev Asia Pacific	+0.5%
Genesis	Emerging Market Equities	MSCI EM IMI TR	-
Unigestion	Emerging Market Equities	MSCI EM NET TR	+2-4%
Signet	Fund of Hedge Funds	3M LIBOR + 3%	-
Stenham	Fund of Hedge Funds	3M LIBOR + 3%	-
Gottex	Fund of Hedge Funds	3M LIBOR + 3%	-
BlackRock	Passive Multi-asset	In line with customised benchmarks using monthly mean fund weights	0%
BlackRock	Overseas Property	Customised benchmarks using monthly mean fund weights	0%
RLAM	UK Corporate Bond Fund	iBoxx £ non-Gilts all maturities	+0.8%
Schroder	UK Property	IPD UK pooled	+1.0%
Partners	Global Property	IPD Global pooled	+2.0%
Pyrford	DGF	RPI + 5%	-
Barings	DGF	3 Month Libor + 4%	-
Cash	Internally Managed	7 day LIBID	





### **JLT Employee Benefits**

St James's House  
7 Charlotte Street  
Manchester M1 4DZ  
Tel: +44 (0)161 957 8000  
Fax: +44 (0)161 957 8040

JLT Employee Benefits, a trading name of JLT Benefit Solutions Limited.  
Authorised and regulated by the Financial Conduct Authority. A member of the Jardine Lloyd Thompson Group.  
Registered Office: The St Botolph Building, 138 Houndsditch, London EC3A 7AW.  
Registered in England Number 02240496. VAT No. 244 2321 96

This page is intentionally left blank

**Access to Information Arrangements**

**Exclusion of access by the public to Council meetings**

Information Compliance Ref: LGA-1982-14

Meeting / Decision: AVON PENSION FUND INVESTMENT PANEL

Date: 21 November 2014

Author: Matt Betts

Report Title: Review Of Investment Performance For Periods Ending 30 September 2014

Appendix 1 – Fund Valuation

Appendix 2 – JLT performance monitoring report (shortened version)

Exempt Appendix 3 – RAG Monitoring Summary Report

The Report contains exempt information, according to the categories set out in the Local Government Act 1972 (amended Schedule 12A). The relevant exemption is set out below.

Stating the exemption:

- 3. Information relating to the financial or business affairs of any particular person (including the authority holding that information).*

The public interest test has been applied, and it is concluded that the public interest in maintaining the exemption outweighs the public interest in disclosure at this time. It is therefore recommended that the Report be withheld from publication on the Council website. The paragraphs below set out the relevant public interest issues in this case.

**PUBLIC INTEREST TEST**

If the Committee wishes to consider a matter with press and public excluded, it must be satisfied on two matters.

Firstly, it must be satisfied that the information likely to be disclosed falls within one of the accepted categories of exempt information under the Local

Government Act 1972. Paragraph 3 of the revised Schedule 12A of the 1972 Act exempts information which relates to the financial or business affairs of the organisations which is commercially sensitive to the organisations. The officer responsible for this item believes that this information falls within the exemption under paragraph 3 and this has been confirmed by the Council's Information Compliance Manager.

Secondly, it is necessary to weigh up the arguments for and against disclosure on public interest grounds. The main factor in favour of disclosure is that all possible Council information should be public and that increased openness about Council business allows the public and others affected by any decision the opportunity to participate in debates on important issues in their local area. Another factor in favour of disclosure is that the public and those affected by decisions should be entitled to see the basis on which decisions are reached.

Weighed against this is the fact that the exempt appendices contains the opinions of Council officers and Panel members. It would not be in the public interest if advisors and officers could not express in confidence opinions which are held in good faith and on the basis of the best information available.

The exempt appendices also contain details of the investment processes/strategies of the investment managers. The information to be discussed is commercially sensitive and if disclosed could prejudice the commercial interests of the investment managers.

It is also important that the Committee should be able to retain some degree of private thinking space while decisions are being made, in order to discuss openly and frankly the issues under discussion relating to the investment managers in order to make a decision which is in the best interests of the Fund's stakeholders.

The Council considers that the public interest has been served by the fact that a significant amount of information regarding the Investment Panel Activity has been made available – by way of the main report.

By virtue of paragraph(s) 3 of Part 1 of Schedule 12A  
of the Local Government Act 1972.

Document is Restricted

This page is intentionally left blank

<b>Bath &amp; North East Somerset Council</b>		
MEETING:	<b>AVON PENSION FUND INVESTMENT PANEL</b>	
MEETING DATE:	<b>21 NOVEMBER 2014</b>	AGENDA ITEM NUMBER <b>9</b>
TITLE:	<b>WORKPLAN</b>	
WARD:	<b>ALL</b>	
<b>AN OPEN PUBLIC ITEM</b>		
List of attachments to this report: Nil		

## **1 THE ISSUE**

- 1.1 This report sets out the workplan for the Panel to July 2015. The workplan is provisional as the Panel will respond to issues as they arise and as work is delegated from the Committee. The workplan over this period includes projects arising from the revised Investment Strategy.
- 1.2 The workplan will be updated for each Panel meeting and reported to the Committee.

## **2 RECOMMENDATION**

**That the Panel:**

- 2.1 **Note the workplan to be included in Committee papers.**
- 2.2 **Notes the proposed manager meeting schedule for the Panel.**

### 3 FINANCIAL IMPLICATIONS

3.1 There are no financial implications arising from this report. Costs for meeting managers are provided for in the budget.

### 4 PROVISIONAL WORKPLAN

4.1 The provisional workplan is as follows:

Panel meeting / workshop	Proposed reports
Clarification Meeting 5 December 2014	<ul style="list-style-type: none"><li>• Diversified Growth Fund Mandate</li></ul>
Formal Panel Meeting 4 March 2015	<ul style="list-style-type: none"><li>• Review of currency hedging programme</li><li>• Review managers performance to December 2014</li><li>• Meet the managers workshop (Royal London, Partners)</li></ul>
Clarification Meeting w/b 23 March	<ul style="list-style-type: none"><li>• Fund of Hedge Fund mandate</li></ul>
Formal Panel Meeting 7 July 2015	<ul style="list-style-type: none"><li>• AVC Review</li><li>• Review managers performance to March 2015</li><li>• Meet the managers workshop (Genesis, SSgA)</li></ul>
Formal Panel Meeting 8 September 2015	<ul style="list-style-type: none"><li>• Bond portfolio / LDI training</li><li>• Review managers performance to March 2015</li><li>• Meet the managers workshop (Invesco, Pyrford)</li></ul>

4.2 The Panel's workplan will be included in the regular committee report setting out the committee's and pensions section workplans. This will enable the Committee to alter the planned work of the Panel.

### 5 PROPOSED MANAGER MEETING SCHEDULE

5.1 Following the agreement that each Manager should present to the Investment Panel once every 24 months the below proposed meeting schedule has been formulated.

5.2 The schedule has been designed to bring managers to the Panel that have not attended in more recent times. Where issues arise with particular managers, meeting will be incorporated into the schedule where necessary. In the case of the newly appointed Pyrford and Unigestion the first attendance at Panel is planned to occur within the 2 year period after investment. The proposed new Infrastructure manager will also be included in the meeting schedule going forward.

5.3 The proposed meeting schedule is as follows:

February 2015 – RLAM & Partners



July 2015 – Genesis & SSgA  
September 2015 – Invesco & Pyrford  
November 2015 – BlackRock & Unigestion

## **6 RISK MANAGEMENT**

6.1 The Avon Pension Fund Committee is the formal decision-making body for the Fund. As such it has responsibility to ensure adequate risk management processes are in place. It discharges this responsibility by ensuring the Fund has an appropriate investment strategy and investment management structure in place that is regularly monitored. The creation of an Investment Panel further strengthens the governance of investment matters and contributes to reduced risk in these areas.

## **7 EQUALITIES**

7.1 An equalities impact assessment is not necessary as the report contains only recommendations to note.

## **8 CONSULTATION**

8.1 N/a

## **9 ISSUES TO CONSIDER IN REACHING THE DECISION**

9.1 This report is for information only.

## **10 ADVICE SOUGHT**

10.1 The Council's Monitoring Officer (Divisional Director – Legal & Democratic Services) and Section 151 Officer (Divisional Director – Business Support) have had the opportunity to input to this report and have cleared it for publication.

<b>Contact person</b>	Liz Woodyard, Investments Manager 01225 395306
<b>Background papers</b>	
<b>Please contact the report author if you need to access this report in an alternative format</b>	

This page is intentionally left blank